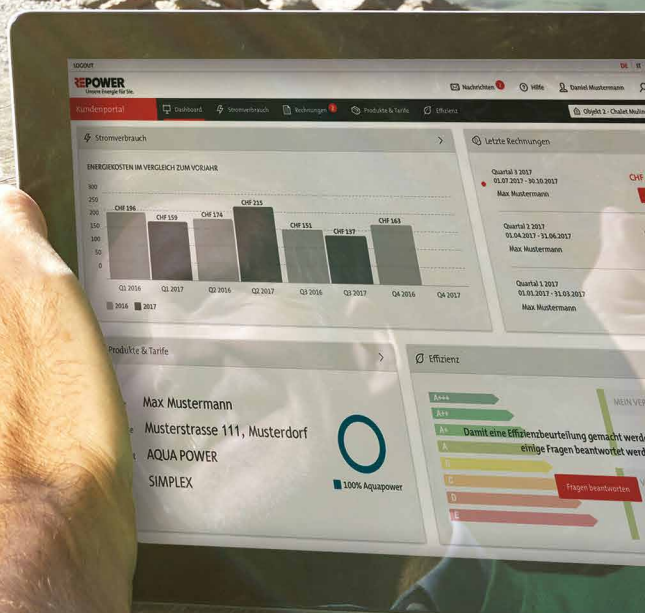


ANNUAL REPORT 2017



onlinereport.repower.com

REPOWER

Overview

OVERVIEW OF THE YEAR 2017

1.8

billion francs

total operating revenues in 2017

33.8

million francs

operating income (EBIT) in 2017

THE MOST IMPORTANT EVENTS OF 2017

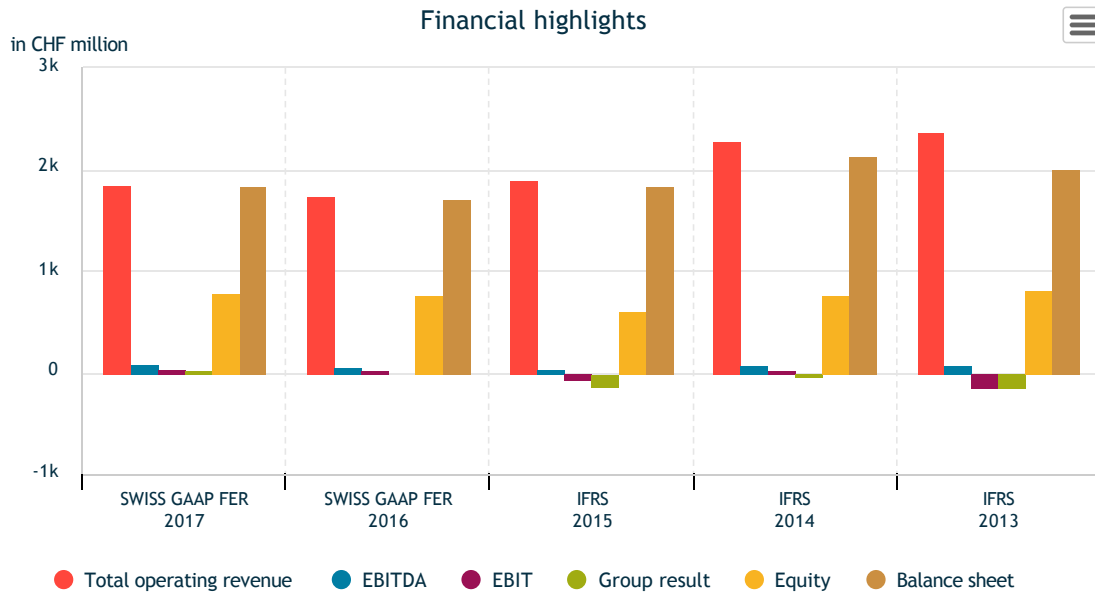
- Repower recorded a gratifying business result, with total operating revenues of 1.8 billion francs and EBIT of 33.8 million francs.
- In 2017 Repower continued to position itself even more firmly as a sales and service organisation. This also involved the decision to align its internal organisation in Switzerland and its processes to more concerted service delivery.
- Developments in 2017 were dominated by an upward correction in prices. Year over year, delivery prices in Switzerland increased around 21 per cent in euro terms, and the price difference between Switzerland and Italy went up several euros per megawatt hour, with a positive impact on the profitability of the portfolio.
- It was possible to take advantage of major volatility on the European electricity and gas markets in speculative trading, enabling a very gratifying trading result.
- Repower welcomes voters' Yes to the Swiss Federal Council's Energy Strategy 2050, and sees it as an opportunity to position itself in various areas on the basis of its core competencies. Repower is committed to hydropower as a cornerstone of the Swiss electricity supply. For this reason it is focusing its efforts on helping implement Energy Strategy 2050 by maintaining and, where possible, expanding its generation capacity.
- The Morteratsch hydropower plant near Pontresina, which resumed operation back in 2016, was officially inaugurated in 2017 with an open day. For this project Repower devised an innovative financing and operating model and entered into partnership with an infrastructure fund.
- Successful implementation of the growth strategy in the sales business and positive economic developments on the economic front helped ensure that developments in the Italian business remained positive. Efforts to substantially expand the offering continued with the addition of energy services, notably electric vehicle-related services.
- Last year Repower in Italy provided more than 27,000 business customers with electricity and more than 11,000 small and medium-sized enterprises with gas. It delivered a total of 3.5 TWh of electricity and 319 million cubic metres of gas, a 13.9 per cent increase on the previous year.
- As part of its electric vehicle (EV)-related activities Repower developed the E-LOUNGE, a charging station for electric bikes that can simultaneously be used as a bench to sit on.
- Digitalisation is also sweeping the energy industry. Repower launched a number of products including EASYASSET (a software solution for asset management) and ENERGYSpace (a professional web application for energy portfolio and risk management).

- In the course of the regular refinancing of sections of its renewable generation portfolio, Repower successfully placed two green bonds (Schuldscheindarlehen), issue date 23 January 2017, totalling EUR 50 million. Repower is the first Swiss company to conduct financing in this form. On 20 March 2018, Repower received a Green Bond Pioneer Award at the Climate Bonds Initiative Annual Conference 2018 in London.
- Last but not least, Repower is presenting its 2017 financial statements for the first time under the new Swiss GAAP FER financial reporting standard. After the delisting of Repower securities from the Swiss stock exchange and the introduction of the standard registered share in 2016, the company has simplified its structures further. Repower remains committed to transparent reporting presenting a true and fair view.

FINANCIAL HIGHLIGHTS

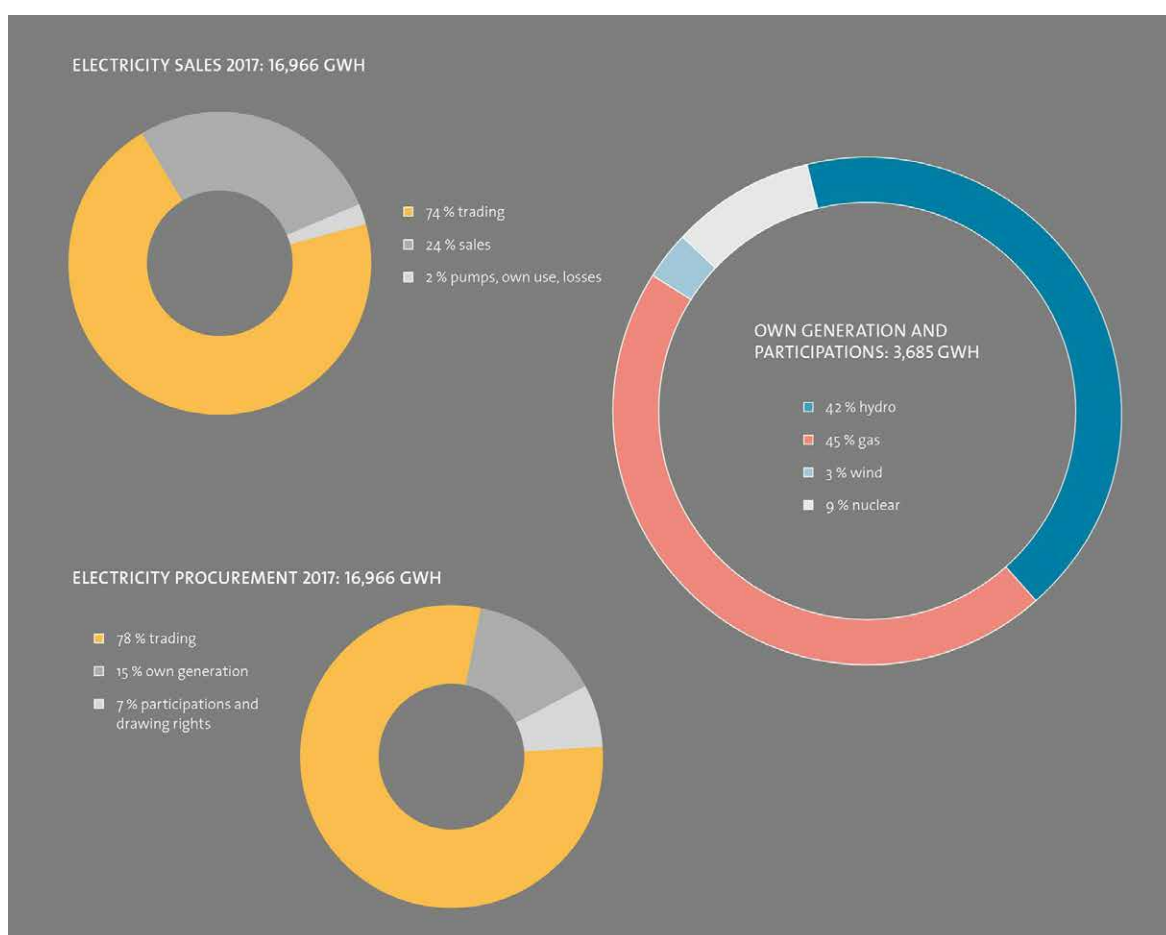
	2017	2016	2015	2014	2013
	Swiss GAAP FER	Swiss GAAP FER	IFRS	IFRS	IFRS
CHF million					
Revenue and income					
Total operating revenue	1,847	1,724	1,890	2,273	2,365
Earnings before interest, taxes, depreciation and amortisation (EBITDA)	79	52	41	77	74
Depreciation/amortisation and value adjustments	-45	-30	-109	-51	-224
Earnings before interest and taxes (EBIT)	34	22	-69	26	-150
Group earnings	20	-1	-136	-33	-152
Balance sheet					
Balance sheet total at 31 December	1,822	1,701	1,828	2,126	2,043
Equity at 31 December	769	737	600	766	805
Equity ratio	42%	43%	33%	36%	39%
Further key figures					
Energy gross margin	208	194	178	240	255
Economic value added	-18	-29	-112	-57	-188
Cash flow from operating activities	43	78	17	98	69
Net debt	-2	-9	270	234	328
Net debt factor	0,0	-0,1	4,5	2,6	2,6
FFO/net debt *	< 0%	< 0%	4,1%	26,8%	25,4%
Investments	32	33	31	35	68
Headcount (FTE)	578	563	632	666	707

* Net debt amounts to CHF -2 million (previous year: CHF -9 million), FFO/net debt is therefore lower than -100%.



ENERGY BALANCE SHEET

	2017	2016	Change
Electricity business in GWh			
Trading	12,493	11,275	11%
Supply/sales	4,182	5,148	-19%
Pumps, own use, losses	291	280	4%
Electricity sales	16,966	16,703	2%
Trading	13,280	13,164	1%
Own generation	2,463	2,370	4%
Energy from participations	1,223	1,169	5%
Electricity procurement	16,966	16,703	2%
Gas business in 1,000 m3			
Sales to end customers	319,037	280,031	14%
Trading (sales)	1,471,048	1,149,441	28%
Gas sales	1,790,085	1,429,472	25%
Consumption of Teverola gas-fired power plant (Italy)	330,365	334,078	-1%

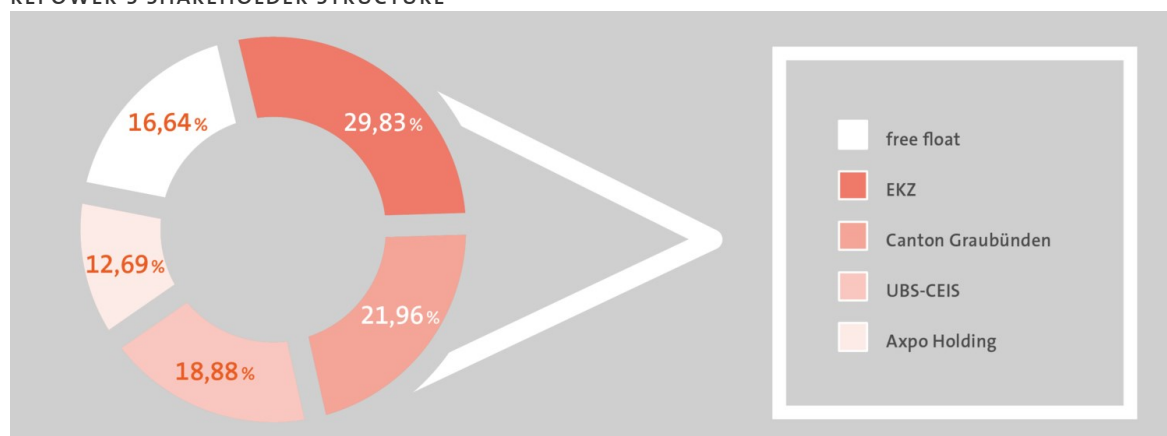


STOCK STATISTICS

Share capital	7,390,968	registered shares	@ CHF	1.00	CHF 7.4 million
				2017	2016
Prices (CHF) on OTC-X, Berner Kantonalbank					
Registered share			High	68	57
			Low	55	41
Dividends (CHF)	2017 ¹⁾	2016	2015	2014	
Registered share	0.00	0.00	0.00	0.00	
Bearer share	0.00	0.00	0.00	0.00	
Participation certificate (PC)	0.00	0.00	0.00	0.00	

1) The 2017 dividend is subject to the decision of the annual general meeting. There are no restrictions or limitations on voting rights.

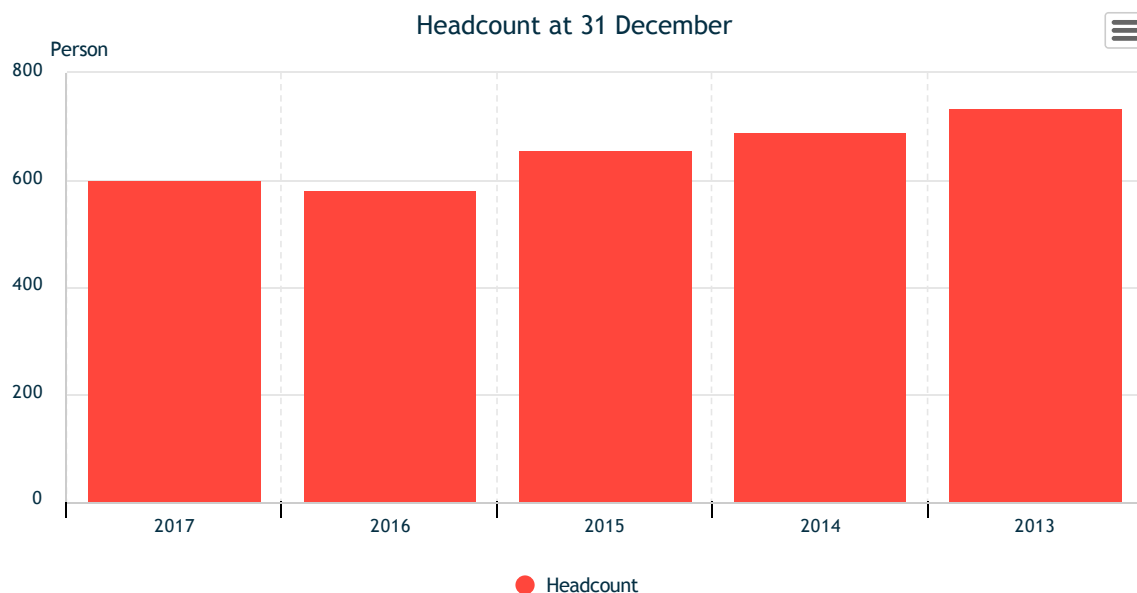
REPOWER'S SHAREHOLDER STRUCTURE



HEADCOUNT

at 31 December	2017	2016
Total ¹⁾	599	583
Switzerland	438	423
Italy	161	159
Czech Republic	-	1
Trainees	30	30
Sales consultants Italy	602	582

1) For the numbers in full-time equivalents (FTEs) see "Financial highlights" table above.





Annual report

Foreword from the board of directors and CEO



The year 2017 was dominated by Repower's rigorous positioning as a sales and service organisation. With an internal realignment and the development and launch of innovative products and services, Repower is putting customer needs even more firmly at the centre of its business. At CHF 33.8 million, operating income (EBIT) was substantially higher than the previous year thanks to positive market effects and the new strategic positioning.

THE MOST IMPORTANT EVENTS OF 2017

Besides concentrating on optimum operations in its core business, during the year under review Repower focused on its ongoing development into a sales- and service-oriented organisation. The goal is to draw on the company's 100-plus years of experience to offer one-stop services along the entire value chain – all revolving around the customer. Repower further honed its organisation in Switzerland to be able to respond even more quickly and effectively to the needs of its customers. In addition to the Market corporate division, at the end of the year the company restructured the Service Provision corporate division and divided it into the following units: Generation Asset Management, Grid and Supply Asset Management, Planning, Execution, Operations and Trading. This new organisation, which applies as of 2018, will facilitate even more effective and efficient implementation of the relevant work processes. It optimally equips Repower to provide its customers with a seamless range of services.

Alongside efforts to expand its offerings, Repower's business was dominated by digitalisation, which is increasingly relevant in terms of both internal processes and external services. Against this backdrop Repower launched new products including EASYASSET and ENERGYSpace, both for its own use and to be marketed to other energy utilities. Further products are under development and will be ready for market in 2018.

Repower continued to drive forward its electric vehicle (EV) activities in 2017. In addition to extending its PLUG'N ROLL EV charging network, Repower launched a new product called E-LOUNGE, an attractive, modern charging station for electric bikes that can also be used as a bench to sit on.

Successful implementation of the growth strategy in the sales business and positive economic developments on the economic front helped ensure that developments in the Italian business remained positive. Efforts to substantially expand the offering continued with the addition of energy services, notably electric vehicle-related services.

Besides developing new areas of business, Repower is also concentrating on maintaining and where possible expanding its hydropower generation capacity. The acceptance of Energy Strategy 2050 reinforces hydropower as a pillar of the Swiss energy supply, and thus works in Repower's interests.

A good example is the Morteratsch hydropower plant near Pontresina, which resumed operation back at the end of 2016 and was officially inaugurated with an open day in 2017. For this project Repower devised an innovative financing and operating model and entered into partnership with an infrastructure fund.

Again in 2017 Repower in Italy was named the best company in the SME segment of the energy market in terms of customer satisfaction. This was the result of a market analysis conducted by market research institute Cerved Group SpA. Repower Italy also ranked first in terms of net promoter score, in some cases leaving its rivals far behind. The net promoter score is an indicator of customers' willingness to act as ambassadors for Repower.

At the beginning of 2017 Repower also placed two green bonds (*Schuldscheindarlehen*) as part of the regular refinancing of parts of its portfolio of renewable generation assets– the first Swiss company to do so.

The Teverola combined cycle gas turbine plant was successfully deployed for both the ancillary services and day-ahead markets, making a substantial contribution to the good results. Refurbishment work originally scheduled for 2017 was postponed to the beginning of 2018 at the request of the Italian grid operator Terna, and will therefore have a negative impact on 2018 results.

Accounts receivable management in Italy was further optimised, and the portfolio of old overdue receivables was completely sorted out.

ENVIRONMENT

In 2017 there was a recovery in prices on the energy market and an improvement in the EUR/CHF exchange rate. The outlook is better than in 2015/2016. More stable economic developments contributed to good price developments in 2017. However, it is too early to speak of a sustained recovery. Even so, there should be signs of an improvement in the price environment in the next few years. One reason for this is that neighbouring countries are removing generation capacity from the grid, which should have a positive influence on prices.

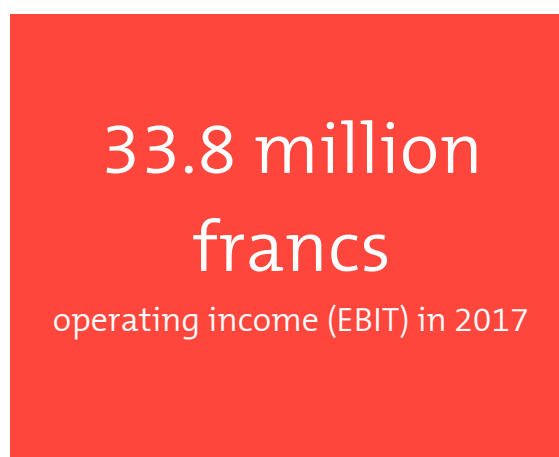
In addition to this, various political discussions continued to disconcert the electricity industry last year. On the political agenda in Switzerland, besides full market liberalisation and the bilateral agreement with the EU, was

the new design of the electricity market. New arrangements governing water rates from 2020 will also play a key role in the economic viability of hydropower. Things continue to develop on the regulatory front in Italy too, requiring constant adjustments to the changing framework. Repower also sees opportunities in this, but would naturally welcome a more stable environment.

RESULTS

At CHF 1.8 billion, Repower's 2017 total operating revenues were 7.2 per cent up on the previous year's figure. At CHF 33.8 million, operating income (EBIT) was substantially higher than in 2016, and significantly better than the expectations communicated with the half-year results. The main reasons were gratifying earnings on asset portfolio management, a general slight improvement in the market situation, and a more favourable EUR/CHF exchange rate. Other positive factors included the economic recovery in Italy, which led to rising prices, and lower volumes of energy generated by French nuclear power stations, which likewise underpinned prices. Also worthy of mention is cost-awareness within Repower, which contributed to the good results in 2017, and not just because of reorganisation efforts and improvements to internal processes.

The equity ratio is a solid 42.2 per cent. Cash flow from operating activities came to CHF 42.6 million, significantly exceeding investment of CHF 32 million.



STRATEGY

Besides the ongoing optimisation and targeted expansion of its traditional core business (power generation, trading and supply), Repower's strategy involved systematically building its energy services business. In Switzerland the focus is on energy utilities and partners all over the country, to which Repower provides its expertise and services, and on basic supply in the company's own network area. In Italy the company is endeavouring to substantially increase its share of the SME market. During the last financial year it added 183 new salespeople to its agent network, and the plan is for this expansion to continue in 2018.

Repower will also continue efforts to optimise internal process initiated last year. In addition to this Repower is driving forward the development of new products that it not only offers to third parties, but uses itself. Repower's goal is to position itself as an expert service provider, drawing on know-how gathered over more than 100 years to offer customers services along the entire value chain.

Another cornerstone of its strategy is safeguarding the value of its hydropower generation assets. In 2017 Repower also achieved important goals in this respect with a plant-based energy supply agreement for Repartner Produktions AG revolving around the energy produced by the Prättigau cascade.

In its electric vehicle-related business the company also uses partnerships to bundle know-how and provide an extensive network of charging points. Repower is on the right track, with around 100 charging stations installed in Switzerland.

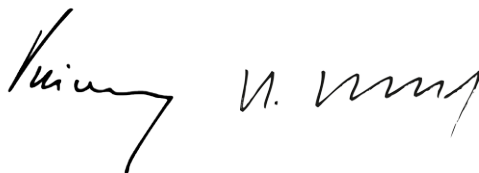
Electric transportation is also an important theme in Italy. For example Repower has entered into partnership with BMW subsidiary Mini in connection with electric vehicles. This is a valuable cooperation, and not just in technical terms. The emphasis is more on the fact that Mini-Repower is seen as a technical and artistic partner, clearly positioning Repower as a provider of service design.

THANK YOU

The people who work for Repower, including our sales consultants in Italy, are at the heart of the progress without which the business could not have developed last year. We would like to express our warm thanks for their contribution. We would also like to thank our customers, partners and shareholders for the trust they have placed in us.

OUTLOOK AND OBJECTIVES

Repower can look to the future with confidence. The company is systematically pursuing its goals on the basis of a strong capital base. Implementation of corporate and sales strategy is proceeding according to plan. The restructuring is bearing fruit, enabling even more efficient collaboration and helping Repower further optimise costs. There should be no doubt, however, that the market environment will remain challenging. By developing and refining new, innovative products Repower is increasingly taking the path of digitalisation and thus positioning itself for the future. For 2018 Repower anticipates lower operating income than in 2017.

The image shows two handwritten signatures in black ink. The signature on the left is 'Peter Eugster' and the signature on the right is 'Kurt Bobst'.

Peter Eugster
Vice-Chairman of the
Board of Directors

Kurt Bobst
CEO



Annual report

Market Switzerland segment

OVERVIEW

In 2017, the focus of Repower's **Sales** was on boosting the sale of services. The offering in grid, trading and generation was expanded accordingly. Repower offers comprehensive services to energy utilities and infrastructure operators.

In 2017 it delivered 100 per cent renewable energy to end-consumers in its supply area. The product range encompasses Aquapower (Swiss hydropower), the green power mix Purepower, and Solarpower, pure solar energy from the region. Repower delivers these products to around 46,000 end-consumers ranging from private households and commercial customers to municipal utilities.

On both the Swiss and German markets Repower offers municipal electricity companies, large customers and other energy utilities structured energy supply, guarantees of origin and certified power products.

In 2017 Repower also launched a nationwide advertising campaign to raise awareness of its PLUG'N ROLL service for electric vehicles (EV). By the end of the year, around 100 charging points had been installed in Switzerland. The PLUG'N ROLL charging network now boasts more than 2,500 registered EV drivers, and the PLUG'N ROLL app has been downloaded more than 10,000 times.

Last year Repower decided to move ahead with charging services for two-wheeled vehicles as well with the launch of E-LOUNGE, a multipurpose station that combines a charging station for electric bikes with a bench for sitting on. E-LOUNGE is a blend of Italian design with Swiss technology and craftsmanship.

In 2017 Repower also managed to add three waste incineration plants to its portfolio of energy and flexibility marketing customers, harnessing a clientele whose electricity is in demand in the marketplace and that can also provide technical flexibility.

On the **Grid** side, Repower invested around CHF 22.7 million in assets in its own supply area. Expenditure on regular maintenance came to CHF 21.6 million. These investments help assure the security of supply and make a substantial contribution to the implementation of the federal government's Energy Strategy 2050. In 2017 Repower constructed additional grids in the Landquart-Prättigau-Davos area. These constitute important extensions to the pan-regional high-voltage grid to assure grid capacity and security of supply. Worthy of mention from an environmental point of view is the fact that these lines run underground, which is a great advantage for built-up areas and the landscape.

Innovation continued to be a key issue in 2017 for the Grid unit. Repower took a major step forward in the development of its SMARTPOWER smart home solution when an initial test phase with customers in the supply area yielded positive results in terms of the further development of the product.

In November 2017 Repower went to market with EASYASSET, an innovative solution for infrastructure operators that digitises and bundles asset data, unveiling it at Verteilnetzforum (an independent platform for Swiss distribution system operators) to a great response.

In 2017 the Grid unit also handled numerous service and maintenance contracts for third parties, and

provided services relating to street lighting, grid and regulatory management.

Despite challenging conditions in asset optimisation, **Trading** benefited from positive price developments in 2017. It also achieved gratifying results on the market access side. Price levels continue to have a negative impact on the portfolio.

On the positive side, Repower was able to sign new contracts or renew existing customer agreements for trading services such as market access, market information, balance group and portfolio management, as well as energy procurement and forecasting. The ongoing development of various digital platforms helped Repower win various contracts over its competitors. One example is ENERGYSpace, a web-based platform that enables energy utilities to clearly visualise and manage their energy portfolios.

The project to build a merchant line between Val Bregaglia (Bergell) and Italy took a major step forward in 2017. The approval process is now at an advanced stage, in Italy as well. The merchant line is designed to help expand cross-border capacity between Switzerland and Italy.

On the **Generation** side, electricity produced by Repower's own hydropower plants and interests came to 1,557 gigawatt hours in 2017, an improvement of around 5 per cent on the prior year.

After the completely rebuilt Morteratsch power plant in the Engadine went back on the grid at the end of 2016, the facility was officially inaugurated and shown to the public at an open day in 2017.

Last year Repower also obtained the building permit for the Lagobianco pumped storage project, paving the way for initial work to optimise existing installations in the Valposchiavo in 2018. Construction of the pumped storage plant itself is not a priority.

The Chlus hydropower project is still at the concession approval phase. Repower is working with the cantonal and national authorities on the next steps of the approval process.

At the end of 2017 Repower held the originally planned 51 per cent of the shares of Repartner Produktions AG, having achieved the target set down in the partner strategy by selling off the last remaining free interest of 6 per cent.

Despite the difficult market situation, in 2017 Repower also invested CHF 5.8 million in its own plants. The company believes in hydropower, and is committed to preserving and where possible expanding its existing assets.

In 2017 Repower's Market Switzerland segment posted **operating income (EBIT)** of CHF 16.1 million.

SALES

In line with its role as a sales-oriented energy company with a great deal of know-how in grids, trading and generation, in 2017 Repower continued to increasingly focus on providing services for other energy companies and infrastructure operators. Its offering runs from generation-related services such as operating, maintaining and engineering power plants through grid services such as grid planning and lighting management, to trading-related services such as balance sheet group management, market access and portfolio management. While the individual operating units, which were reorganised and/or expanded at the end of 2017, take care of the technical aspects, the role of Sales is to structure and professionalise the service offering and position it in the market. With the internal realignment, Repower is creating the basis for responding even more quickly and effectively to customers' needs and offering them a broad range of one-stop services.

Repower provides electricity to around 46,000 private and commercial customers in its supply area in Southeast Switzerland. Since 2017 Repower has offered electricity generated only from renewable resources. The product range comprises AQUAPOWER, PUREPOWER and SOLARPOWER. The standard product AQUAPOWER is Swiss hydroelectric power; PUREPOWER is a certified green power mix from the Swiss mountains; and SOLARPOWER is certified solar energy from the region. This move underscores Repower's commitment to sustainability, also when supplying electricity to end-consumers.

In 2017 Repower continued to operate on the market for structured energy supply, certified power products and providing guarantees of origin to large customers. In addition to marketing these offerings in Switzerland, Repower also does business in Germany, particularly with numerous municipal utilities and industrial customers.

The advertising campaign launched in 2017 to promote the PLUG'N ROLL electric vehicle service rapidly bore fruit: by the end of the year, around 100 charging points had been installed in Switzerland. The PLUG'N ROLL charging network now boasts more than 2,500 registered EV drivers, and the PLUG'N ROLL app has been downloaded more than 10,000 times. This makes Repower one of the four operators of EV charging networks of relevance in Switzerland.

The network is designed to facilitate nationwide travel by electric vehicle. The service is offered on the one hand to drivers of electric vehicles who, thanks to PLUG'N ROLL, can find stations where they can charge their cars all over Europe. They do this via an app which shows all operators of charging stations. PLUG'N ROLL is also geared to so-called hosts, companies, restaurants, hotels and municipalities that operate one or more charging points for use by their guests. Last but not least, Repower also offers PLUG'N ROLL as a so-called white label solution enabling companies to sell the finished product to their customers under their own name. In 2017 the first charging points were installed outside Canton Graubünden. PLUG'N ROLL now plays a prominent role in the EV services business, especially in Eastern Switzerland. In 2018 Repower plans to upgrade its offering with new software and hardware to position itself successfully in the dynamic EV marketplace in the long term.

New charging points for home and business use were also added to the range. At the end of 2017, Repower launched CHARGE@HOME for private use. The CHARGE@HOME range features three different EV charging options for private use: WALLBOX PULSAR, WALLBOX COMMANDER and WALLBOX COPPER. All three products are easy to use, attractively priced, and feature the latest technology. Via the MYWALLBOX personal login area, owners of charging points can also manage the charging process and monitor and view reports on consumption, charging times and costs, etc., in real time – all from their mobile device.

More information on PLUG'N ROLL can be found [here](#) (German and Italian only).

Electric vehicles also play a prominent role in the municipality of Poschiavo and for “100% Valposchiavo”, a project showcasing local, sustainable products. Besides promoting sustainability by expanding the PLUG'N ROLL charging network, Repower has developed E-LOUNGE, a multi-purpose station combining a bench for sitting with charging points for equipment such as electric bikes. Most of the components for E-LOUNGE are sourced from the Valposchiavo area.



The E-LOUNGE is lit up at night and blends perfectly into its surroundings.

The design, which originates from Italian artist Antonio Lanzillo, combines Italian elegance with Swiss technology and craftsmanship. The bench is lit up at night and blends perfectly into its surroundings. Only a single power socket is required for installation, and optionally it can even have built-in Wi-Fi/WLAN. E-LOUNGE

can also be personalised and enhanced with additional accessories. E-LOUNGE is geared to public institutions and private organisations that want to offer a variety of services for electric vehicles and people's comfort and convenience.

More information on E-LOUNGE can be found [here](#) (German and Italian only).

GRID

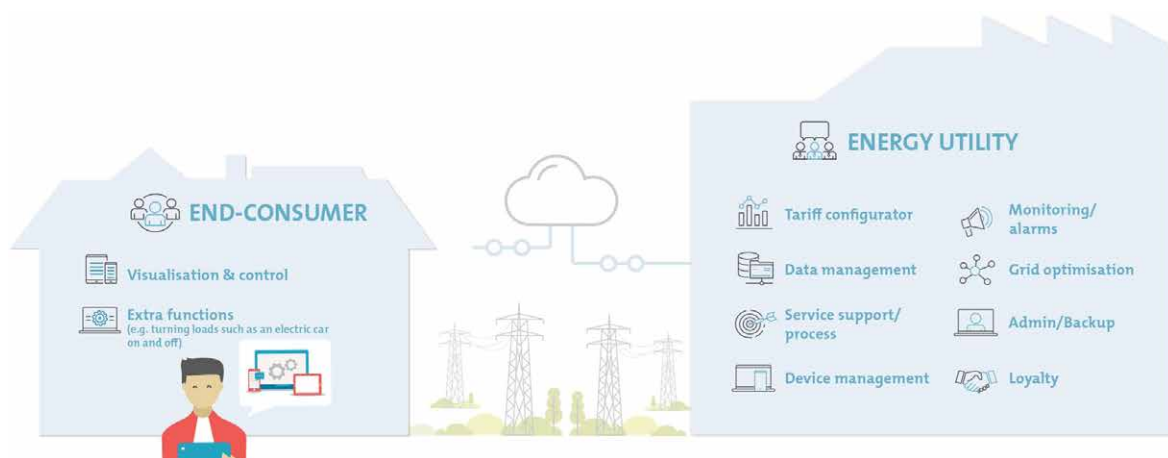
Electricity grids play a key role in the implementation of the Swiss federal government's Energy Strategy 2050. The ability to integrate distributed energy resources such as photovoltaic installations and sustainable power applications such as electric vehicles and distributed storage in the system will depend on expanding and strengthening electricity grids. Repower contributes to this development through ongoing investment in its grid assets. In 2017 this investment came to a total of CHF 22.7 million. Added to this was regular maintenance totalling CHF 21.6 million.

Among other things, Repower enhanced the 50-kV grid in the Landquart/Bündner Herrschaft area. There are also plans to run Repower's 50-kV overhead line and the Rhaetian Railway's 66-kV overhead line underground. This would move around two kilometres of overhead line in the Landquart area underground. The work will be completed in 2018.

In connection with the construction of the new Silvaplana bypass, Repower and Canton Graubünden have agreed to cooperate to set up a common power line route infrastructure along the new road. The regional 60-kV grid and the pan-regional 150-kV grid in the Silvaplana area are nearing the end of their duty cycle and are showing signs of transmission capacity bottlenecks. Now the plan is to dismantle around 15 kilometres of overhead lines and reroute them underground. This project involves investment of around CHF 8.4 million. A peculiarity is the fact that 810 metres of line will be laid on the lake bed of the Lej da Champfèr. Connections to the public supply grid were made in late autumn 2017. In the wake of this project, various sections of the local medium-voltage grid between Silvaplana, Champfèr and Surlej will also be upgraded to meet present requirements.

Energy providers across the country face major challenges when it comes to shaping the future of energy. Grid operators are having to redesign and augment their grids to cope with increasingly distributed feed-in and harness new control technologies to ensure consumers have the power they require at all times. On the other hand, customers have a growing need to be informed and influence their own power consumption and electricity bills themselves.

In the light of the imminent changes in the energy industry, back in 2014 Repower introduced the first true smart grid tariff in Switzerland. Since then the company has been working to further develop its SMARTPOWER smart home solution, which was tested with customers for the first time in 2017. The results of the first pilot were positive: the solutions work and were well received by test customers. A further test phase is planned for summer 2018, with customers equipped with the latest-generation smart manager.



SMARTPOWER makes consumers smart and connects them with the company providing their energy.

SMARTPOWER is built around an innovative power-based tariff model, a smart metering solution and the comprehensive integration of customers. The goal is to intelligently combine and optimise energy strategy,

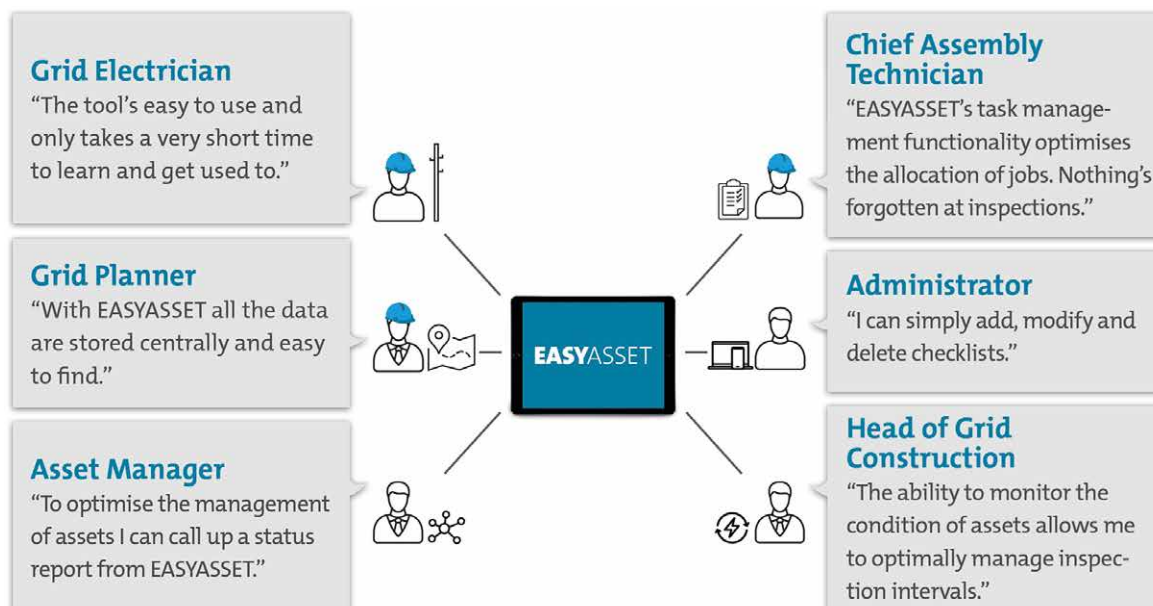
efforts to expand the grid and the needs of customers efficiently and economically. The SMARTPOWER tariff gives the right price incentives. It's based on the electric power (wattage) used rather than the volume in kWh.

Repower hasn't just developed this solution for its own consumers; it also offers the SMARTPOWER programme to other interested energy utilities.

More information on SMARTPOWER can be found [here](#) (German and Italian only).

Digitalisation is omnipresent, with digitally based solutions increasingly used to facilitate internal business processes and thus generate cost savings. Spurred by new regulatory requirements and the desire to boost efficiency, Repower has created a new foundation for its asset management by developing EASYASSET, a novel digital tool that makes work at all levels easier. EASYASSET can be used, for example, by infrastructure operators. Repower went to market with the new tool in November 2017, unveiling it at Verteilnetzforum (an independent platform for Swiss distribution system operators) to a great response.

From plans, asset data, lists of spares, maintenance intervals, current status and need for renovation to cost calculations and responsibilities, the list of information an asset operator must have at its fingertips is long, and the paperwork involved substantial. It gets even more complex when it comes to prioritising and planning pending jobs and triggering the corresponding instructions. In developing EASYASSET, Repower's goal was to boost efficiency in this area, systematise planning and create a new basis for the reliable long-term operation of assets of this sort. Smooth asset management is key if assets are to function dependably in the long term.



EASYASSET makes work easier for all the partners involved.

Repower expects EASYASSET to generate interest not only among energy utilities and grid operators, but also among other organisations that run complex infrastructures – also because of the increasingly complex legal and regulatory requirements operators in this area have to contend with. Another key point in EASYASSET's favour is that it serves as a know-how memory bank by digitising the knowledge of the staff involved and making it accessible to everyone.

More information on EASYASSET can be found [here](#) (German and Italian only).

TRADING

Market conditions remained challenging for Trading in 2017. Even so, speculative trading yielded gratifying results. Efforts to optimise Repower's own assets and capitalise on its own generation also contributed to the good result.

The year under review saw the renewal of important customer agreements and the acquisition of new customers. Thanks not least to the innovative web application ENERGYSPEACE, a platform that enables energy

utilities to clearly visualise and manage their energy portfolios, there was gratifying growth in the balance group volume.



ENERGYSPACE bundles market and customer information in real time.

More information on ENERGYSPACE can be found [here](#) (German and Italian only).

Added to this, Repower has entered the physical gas business in Switzerland, and has already made its first deliveries on behalf of other energy utilities. Here Repower has been able to draw on many years of experience of trading on European gas markets. In 2018 Repower wants to extend this offering further as a service provider.

The entry into force of the new Federal Energy Act on 1 January 2018 marks the start of the transition from the previous feed-in remuneration at cost (KEV) scheme for promoting renewable energy to a new system that promises to be closer to the needs of the market and enable power plant operators to generate additional revenues by managing their assets skilfully. The direct marketing system is designed to enable plant operators to sell the electricity they generate on the market themselves. However, in addition to new opportunities, the new support regime will also mean additional obligations for operators. In the future they will have to ensure market access, forecast generation and bear the cost of balance energy when forecasts and actual measurements diverge. Repower has been preparing in the run-up to this change in the legislation, and already offers a package of direct marketing services for KEV plants in the marketplace. It enables plant operators to tap into the additional revenue opportunities afforded by direct marketing without having to invest more in their own management efforts.

More information on [DIRECT MARKETING](#) can be found here (German and Italian only).

GENERATION AND PROJECTS

On the Generation side, electricity produced by Repower's own hydropower plants and interests came to 1,557 gigawatt hours in 2017, an improvement of around 5 per cent on the prior year. Last year Repower invested a total of CHF 5.8 million in its assets. Owing to good wind conditions and high plant availability, production figures were very favourable for the two wind farms in Germany that are part of the Repartner production investment company's portfolio.

Together with Repartner Produktions AG, in 2017 Repower decided to streamline the structure of its wind power companies in Germany and merge them into a single legal entity. Repower acquired the two wind farms, Lübbenau and Prettin, in 2010, and integrated them in Repartner Produktions AG in 2011. The merger was completed retroactively with effect 1 January 2017. The new company is called Repartner Wind GmbH. The merger achieves the goal of simplifying structures and boosting efficiency and cost-effectiveness by reducing expense.

Repower had put the completely rebuilt Morteratsch power plant in the Engadine back on the grid at the end of 2016. Following completion of the final work, in autumn 2017 an open day was held to officially inaugurate the plant and show it to the public. Visitors had the chance to tour the plant and get insights into the grid maintenance work that is so vital to assuring a reliable supply of electricity. The open day was held in

close collaboration with the municipality of Pontresina.

Last year Repower also obtained the building permit for the Lagobianco pumped storage project. This entitles Repower to embark on work to optimise existing installations in the Valposchiavo. The first work is planned in 2018, and will include measures involving the water intake near Miralago.

At the end of 2017 Repower held the originally planned 51 per cent of the shares of Repartner Produktions AG, having achieved the target set down in the partner strategy by selling off the last remaining free interest of 6 per cent.

EBIT CONTRIBUTION

In 2017 the Market Switzerland segment's contribution to group **operating income (EBIT)** came to CHF 16.1 million. This includes a positive item resulting from a reduction in the provision for long-term agreements.

Work and services for third parties

As in the previous year, in 2017 Repower continued to gear its organisation to the requirements of a sales- and service-oriented company. In this the role of the Grid, Generation and Trading units (as part of the Service Provision unit reorganised at the end of 2017) was to draw on their deep technical know-how to provide services for Repower's customers and partners. Efforts to deliver contracts and services for third parties were once again stepped up in 2017.

Grid

In 2017 the Grid unit was commissioned by other power providers and local authorities to do a variety of maintenance and service work on their grids. One example is a contract awarded to Repower by the municipality of Disentis to optimise its street lighting. The priority was to improve energy efficiency and implement the latest technology. Repower's smart street lighting solution impressed the customer, and it was awarded a substantial renovation contract for the entire municipality.

As part of a long-term partnership with Elektrizitätswerk Maienfeld, in 2017 the utility again commissioned Repower in its capacity as grid services provider to plan and deliver all the necessary investment in its power distribution grid. Repower also took charge of operating, servicing and maintaining the electric distribution grid assets and the Wissmürli mains water turbine, and of regulatory management duties. Besides planning and creating various grid access points, Repower also delivered extensive low-voltage projects. In addition to this, the company took care of various street lighting projects for the municipality of Maienfeld.

In 2017 the municipal electricity works in Jenin had Repower plan and deliver all the necessary investments in its power distribution grid under the service agreement, as well as giving it responsibility for operating and maintaining its power distribution grid and generation assets.

Repower is also displaying innovation in terms of contracts for third parties. For example in 2017 the municipalities of S-chanf and Zuoz commissioned it to create a connection to Mia Engiadina, an FTTH (fibre to the home) telecommunications network connecting all businesses and residential properties via fibre optics. Local authorities believe connection to an FTTH network has advantages for guests, business and local people. For Repower the contract, which it signed at the end of 2017, was a great opportunity, and a challenge it was able to master thanks to very good collaboration across units and geographical areas. Three hotspots have gone into operation to date.

In 2017 Repower also successfully delivered a wide range of contracts for different grid operators, including IECF (Impresa elettrica comunale Poschiavo), AECB (Azienda elettrica comunale Brusio) and EKW (Engadiner Kraftwerke). With IECF, Repower signed a three-year service agreement for the outsourcing of grid operation, staff management, grid planning, and grid construction and maintenance. For AECB, after a long phase of planning and involving private users of grid connections, Repower was able to obtain approval to supply Viano Dogana. Under the project the plan is to supply the properties, which stand outside the building zone, by way of a new medium-voltage line and new switching stations, all with the financial involvement of the private owners. The project will be completed in 2018. During the year under review Repower was also able to successfully apply its expertise in grid, generation and sales in the course of jobs for EKW.

Trading

The ongoing development of various digital platforms helped Repower score various successes ahead of its competitors in 2017. One example is ENERGYSpace, a web-based platform that enables energy utilities to clearly visualise and manage their energy portfolios.

Repower offers market-oriented trading services for other energy utilities and commercial customers. This includes support with energy procurement for both portfolio and risk management purposes, where Repower supplies customers with market information, specific advice, forecasts and analysis. Repower also provides wholesale market access and systems for optimising the deployment of generation assets, as well as taking care of balance group and ancillary services management on behalf of its customers.

Generation

In 2017 the national grid operator Swissgrid AG awarded Repower the contract to maintain eleven substations in central and northern Graubünden and in Canton Glarus. The maintenance contract involved inspection, maintenance, repair and improvement work. At the beginning of 2018 Repower was also awarded the contract for standby service and troubleshooting, meaning that in the coming years Repower will be maintaining all Swissgrid substations in Canton Graubünden.

Papierfabrik Landquart AG (Landquart paper factory) awarded Repower a contract for planning, budgeting, engineering, procurement, execution and maintenance for the complete refurbishment of the medium-voltage switching equipment at the Wiese substation. It was possible to switch over and put the new equipment into operation during annual maintenance work in 2017.

After obtaining the building permit in 2016, in 2017 Repower was able to deliver the contract from Swissgrid AG to plan, tender for and manage construction of the new 220-kV Avegno substation in Ticino, and start construction work. The switchyard remained in operation during the process. Once the work is complete, the installation is likely to go into operation in the second quarter of 2018. After that the existing installation will be dismantled and removed and the construction site restored.

Following commissioning of the new 110-kV substation in Pradella in the Lower Engadine and the completion of the second of four stages in the construction of the 400-kV station in 2016, in 2017 Repower finished detailed planning for the third stage, including a switchyard and modifications to the existing machine control system. These plans will be implemented in 2018, with completion of the fourth and last stage scheduled for the end of the year. At Martina power plant, for which Repower supplied and fitted various technical components in 2017, the new secondary systems passed the works acceptance test. The 110-kV gas insulated switchgear installation is scheduled to go into operation at the end of April, and the medium-voltage facility by the end of July 2018.



Annual report

Market Italy segment

OVERVIEW

As the previous year, in 2017 **Sales** continued to concentrate on expanding the sales network. The results at the end of the year were good. Another 183 consultants were added to the agent network, and the plan is for this expansion to continue in 2018.

Last year the sales network provided more than 27,000 business customers with electricity, around 4,000 more than the previous year. This made a significant contribution to the positive results for 2017. In 2017 Repower continued to develop a number of existing products, and officially launched FOCUS^{CLICK}, introduced in February 2017 as a development of the FOCUS product. It is geared to SMEs with annual electricity consumption of 350 to 1,500 MWh. In mid-year Repower also introduced a new, simplified version of its VAMPA contract. While there were still various types of contract for different customer groups in 2016, in 2017 they were brought together in a single, unified offering. VAMPA is an energy check-up done on the basis of thermal imaging. The existing products eFFettiva and DIODA posted very good results in 2017. eFFettiva is designed to boost companies' energy efficiency, while DIODA involves replacing conventional lighting with LEDs. The number of eFFettiva contracts closed was up 157 per cent on the prior year. DIODA also saw a considerable increase, with the contract closure rate up 43 per cent on 2016.

Repower continued to be very active in the up-and-coming field of electric vehicle services in 2017. One innovation is VEP, stylish street markings for EV parking spots designed by artist Michele Tranquillini and offered in conjunction with PALINA and BITTA charging points.

Accounts receivable management was further optimised, and the portfolio of old overdue receivables was completely sorted out.

In 2017 business at **Trading in Milan** contributed to the positive result in electricity and gas. This was helped by a general recovery in the Italian economy, which resulted in higher prices, and a decline in production at French nuclear plants. Repricer, a direct electricity and gas contract platform for large consumers, continued to generate numerous deals last year.

The Teverola combined-cycle gas turbine plant exceeded expectations, also making a substantial contribution to the good results posted by the **generation** business in Italy. The same applies to the three wind farms, Lucera, Corleto Perticara and Giunchetto, which generated more electricity than was budgeted for 2017.

Repower Italy was also very active on the **communications** side to support its sales channels. Repower continued with the Organismo Perfetto campaign (which presents the company and its consultants as "personal trainers") as a firm component of its communications in 2017. The company also worked on building a technical and communications partnership with car manufacturer Mini. Another project under the name Homo Mobilis was presented and inaugurated at the Repowercharge stand at the Triennale in Milan. Behind the project is illustrator Michele Tranquillini, who created the Homo Mobilis illustration exclusively for Repower to represent the transportation of the future.

The Market Italy segment's contribution to the Repower Group's **operating income (EBIT)** in 2017 came to CHF 24.3 million.

SALES

Last year Repower in Italy provided more than 27,000 business customers with electricity and 11,081 small and medium-sized enterprises with gas. It delivered a total of 3.5 TWh of electricity and 319 million cubic metres of gas, a 13.9 per cent increase on the previous year.

In 2017 Repower continued to expand its sales network to provide all-encompassing customer service across all regions of the country. At the end of 2017, 602 consultants were working for Repower. In 2017 Repower continued to prioritise targeted, comprehensive training to give agents more in-depth knowledge and skills, particularly in energy efficiency, electric vehicles (EV) and EV charging infrastructures. The goal for 2018 is to further optimise and extend the presence of consultants throughout Italy and bring training into line with individual customer needs.

In 2017 Repower officially launched FOCUS^{CLICK}. While the FOCUS product was designed for customers consuming large volumes of electricity, FOCUS^{CLICK} is aimed at SMEs consuming between 350 and 1,500 MWh a year. The product is a simplified version of FOCUS priced more attractively for customers.

In mid-year Repower introduced a new, simplified and uniform version of its VAMPA contract. While there were still various types of contract for different customer groups in 2016, in 2017 they were brought together in a single, unified offering. VAMPA is an energy check-up done on the basis of thermal imaging. The new product offers three different service levels according to the number of thermal images ordered (15, 30 or 50 images). The launch of this simplified product had a tangible positive impact on sales.

Repower continued to be very active in electric vehicle services in 2017. In collaboration with artist Michele Tranquillini the company developed VEP, an innovative project involving designing attractive parking spots for electric vehicles in conjunction with Repower charging stations. These parking spots have artistic road markings which make them stand out visually. This increased visibility is a side-effect that should facilitate promotion of the charging stations.



VEP features attractive road markings by Michele Tranquillini.

The RICARICA 101 product was already a great success in 2016, the year of its launch, and in 2017 was substantially stepped up, with around 200 companies involved by the end of the year – double the number at the end of 2016. Ricarica is a charging network that enables travel by electric vehicle right across Italy,

recharging at stations offered by high-end establishments ranging from hotels and restaurants to golf resorts. Overall, products and services related to electric vehicles are contributing to Repower's success: by the end of the year under review Repower's network comprised 550 PALINA and BITTA charging points across the whole of Italy.

TRADING IN MILAN

In 2017 Repower sold almost 11 terawatt hours of electricity via trading in Milan, and almost 4 billion cubic metres of gas.

In terms of the development of the market in general, the favourable economic environment in Italy in 2017 had a positive impact on results. The increase in prices which resulted from this, coupled with a decline in power generated by nuclear plants in France, were notable factors in this.

The Teverola combined cycle gas turbine plant was successfully deployed for both the ancillary services and day-ahead markets, making a substantial contribution to the good results, as did the especially good performance of the online platform Repricer in 2017. There was a further increase in demand for this web-based tool versus the prior year. Refurbishment work originally scheduled for 2017 was postponed to the beginning of 2018 at the request of the Italian grid operator Terna, and will therefore have a negative impact on 2018 results.

In addition, in the year under review Repower continued with BIG, a project designed to expand the portfolio of large customers. The year 2017 goes down as a success. The share of sales generated by BIG was up significantly by comparison with 2016.

The explosion at Baumgarten, one of Europe's most important gas distribution stations, which at the end of 2017 interrupted deliveries to Italian and southeast Europe, had only a minimal impact on Repower. After only one day the effects could no longer be felt.

GENERATION

As it had in 2016, the Teverola combined cycle gas turbine plant in the Italian region of Campania posted very good results in the year under review, way above expectations. The asset was successfully deployed for both the ancillary services and day-ahead markets. The reasons for this good result were high summer temperatures and high prices abroad. Added to this was the fact that two competing facilities suspended production for longer than expected.

The three wind farms – Corleto Perticara (Basilicata), Lucera (Apulia) and Giunchetto (Sicily) – also put in an extremely good performance, with yields from all three installations above expectations for 2017. The Lucera and Corleto Perticara farms are wholly owned by Repower; the company holds a 39 per cent interest in the Giunchetto farm.

COMMUNICATIONS

Repower was also very active and innovative in terms of communications to support its sales activities. Proven campaigns were continued, and new ideas were put into practice. An example was Organismo Perfetto, a campaign portraying the company and its agents as "personal trainers" to business customers. The campaign, which has been a permanent feature of Repower's communications for several years now, ran on both TV and radio in 2017. A "personal trainer" checks out a company's consumption profile and suggests customised solutions to help it optimise its consumption and costs.

Repower also worked on building a technical and communications partnership with car manufacturer Mini. In June four media conferences were held to present Mini's first plug-in hybrid model. Journalists from all over Europe were present, and Repower contributed to the successful presentation by providing seven special "Repower X MINI" versions of the PALINA station, used among other things to charge the new model for test drives.



The result of technical and artistic collaboration between Mini and Repower

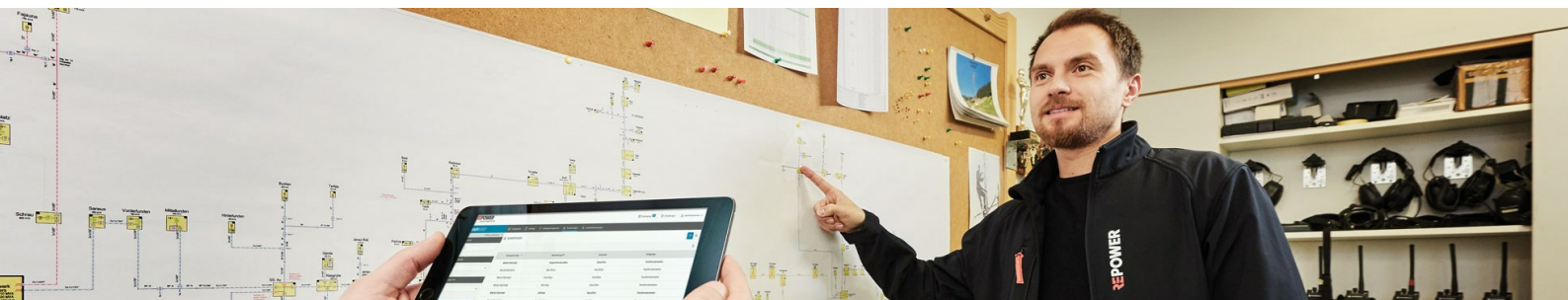
Another Repower project with a major visual impact is Homo Mobilis, a large-scale illustration portraying the transportation of the future designed by illustrator and artist Michele Tranquillini exclusively for Repower. At the heart of the illustration is an electric car in the middle of a wind tunnel, with whirling words, objects and people all interpreting the vision of the new mobility in their own way.



Homo Mobilis at the Triennale in Milan

EBIT CONTRIBUTION

The Market Italy segment posted **operating income (EBIT)** of CHF 24.3 million in 2017. Contributory factors included favourable economic conditions on the Italian market, resulting in higher prices, and the better than anticipated performance of the combined-cycle gas turbine plant.



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Other activities

NO ESCAPING DIGITALISATION

Digitalisation is also sweeping the energy industry. Repower is using this opportunity, looking to the future in a spirit of innovation. A number of the products it launched in 2017 are based on the idea of using digital solutions to help simplify and efficiently execute as many processes as possible. The ongoing development of SMARTPOWER and the launch of EASYASSET and ENERGYSpace marked major steps towards digitalisation in 2017. The response from energy utilities and infrastructure operators has been good, showing that Repower is on the right track. The company will continue to drive these developments forward to be able to go on meeting the needs of its customers in the future.

Repower's constant in-house efforts also continue to create innovative solutions to make staff's work easier and optimise processes. The use of the latest office software such as Microsoft Office 365, as well as collaboration tools and the associated training, also plays a part in efforts to optimise internal processes and costs. Digitised conference rooms enable people at Repower to collaborate seamlessly across sites, with one another and also with customers and suppliers. This reduces the time spent travelling and the associated costs and impact on the environment.

REPOWER'S QUALITY MANAGEMENT RECEIVES ISO 9001 CERTIFICATION

To enable customers' wishes to be captured and responded to quickly, the company's processes and quality management systems have to work properly overall. The Swiss Association for Quality and Management Systems (SQS) assessed these things at Repower and awarded the company ISO 9001:2015 confirming compliance with the normative principles of quality management. The assessment covered power generation, energy transmission and distribution, and the provision of services directly associated with this. More than the certificate itself, what counts for Repower is the awareness and attitude of every employee in the organisation.

REPOWER'S POSITIONING IN PUBLIC PERCEPTION

In Graubünden Repower enjoys high popularity ratings, thanks in particular to the company's strong local roots, the friendliness of its staff and its involvement as a sponsor in the life of the region. These were the findings of a survey by DemoSCOPE, one of Switzerland's leading market research companies. Repower commissioned the survey to find out about brand awareness, its public image and customer satisfaction. Of the Repower customers polled, 83 per cent said that they were generally satisfied or very satisfied. Repower will endeavour to maintain and further improve this level of satisfaction.

LAUNCH OF A NEW WEBSITE

When it launched its new website at the beginning of 2017, Repower placed particular emphasis on user-friendliness, clear presentation and navigation, and enabling interaction customers. It rounded off the complete overhaul of the website by integrating tools such as a cost calculator.

This innovative online presence has resulted in steady growth in traffic since its launch. In the first month after its launch on 1 March 2017 the website received 80,000 visitors. A year later this figure had risen to 87,200, with 11 per cent growth versus the prior year. On the day of the launch, 6,356 visitors were registered. The optimisation of the website for mobile devices has also yielded good results: in the year under review, 45 per cent of visitors used the site from their mobile device, compared with only 25 per cent during the same period the year before. In 2017 Repower notched up more than 1,300 contact enquiries in Switzerland alone.



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Sustainability

Any business activity has an impact on staff and the environment. Repower is committed to keeping this impact under control, improving it as far as possible on an ongoing basis, and creating sustainable offerings for its customers.

ENVIRONMENTAL AND WORKPLACE SAFETY

Repower sees its responsibility to its people and the environment as an integral component of the way the entire company is managed.

To maximise employee health and safety, the company has a corresponding management system in place that is certified in accordance with OHSAS 18001:2007 (Occupational Health and Safety Assessment Series).

Repower is committed to the safety of its employees. It conducts regular safety training for staff working on power plants and grid installations with the aim of reducing days of absence due to accidents at work and sickness. These courses are a permanent feature of measures at Repower designed to raise employee awareness of everyday risks and safety. In 2017 Repower ranked at the industry average in terms of days of absence.

In the course of the regular refinancing of sections of its renewable generation portfolio, Repower successfully placed two green bonds (*Schuldscheindarlehen*), issue date 23 January 2017, totalling EUR 50 million. The form of the loan is geared to the goal of making Repower's generation portfolio 100 per cent renewables-based. An independent expert opinion confirmed that the assets underlying the financing meet the relevant requirements of the Green Bond Principles. Repower is the first Swiss company to conduct financing in this form, earning it a Green Bond Pioneer Award. Every year Ernst & Young performs audit procedures on the basis of the promissory note agreement to verify the corresponding financial information. The insights gained from these procedures are set down in a report on the actual findings on financial information in connection with the issue of promissory notes. The report confirms that the requirements set down in the promissory note agreement were met in 2017.

50

million euros

*worth of green bonds
issued to refinance the renewable
generation portfolio.*

1,4

million francs

*in Repower's ecofund
for environmental
regeneration.*

Repower has an ISO 14001:2004-certified environmental management system for handling environmentally-relevant processes. In recent years this system has helped the company reduce emissions continuously. Transport also plays a key role here, which is why the company's in-house environmental specialists are actively involved in the issue. Repower also launched a one-year mobile working pilot project called Co-Working. Staff can work at selected co-working spaces close to their home or, if they have outside obligations, at the place where they're deployed. Co-working spaces are shared offices where people from different companies work. This enables people to optimise their travel arrangements.

Repower is pursuing an exemplary environmental policy in connection with the project to renovate the Morteratsch power plant, which was completed in 2017. Following the rebuilding, additional water piping has supplied the precious system of waterways and bodies of water with more water. Another improvement is that the lakes and streams affected are subject to less extreme fluctuations in water level.

When renovating high-voltage lines Repower lays cables underground wherever it is possible and makes sense to do so. This is preferable in terms of conserving the landscape and limiting the effects of electromagnetic fields, but also involves extra expense.

Repower also markets its health and safety know-how to other energy utilities. Besides advice and training it provides support with introducing and running health and safety and environmental management systems.

Various work is pending for 2018 in connection with federal legislations on waterway protection designed to safeguard bodies of water from detrimental impact. The Miralago intake in the Valposchiavo is one of the bodies of water affected, and has to be upgraded by 2020. Next in line will be upgrades to make it passable for fish migration, for which Repower obtained a permit in 2017.

Repower continues to work on the environmental upgrade of landscapes surrounding hydropower plants. To this end an eco-fund was established in 2001, kept up by revenues from the sale of green power. The fund runs under the auspices of the municipality of Poschiavo, Pro Bernina Palù, the Fischerverein Poschiavo anglers' association, WWF, Pro Natura, the cantonal office of nature and the environment, Associazione Agricola Poschiavo and Repower. At the end of 2017 the fund contained CHF 1.4 million. Part of the money will now be invested in projects to restore natural environments in the Valposchiavo area, with a focus on the restoration of the Cavaglia plateau. An environmental consultant has drawn up a restoration plan proposing and prioritising various upgrades. This project was driven forward in 2017, and in 2018 the first construction work will begin, with at least CHF 400,000 invested in upgrading the Cavaglia plateau.

30

apprentices in seven
different trades



EMPLOYEES

Repower employs a total of 599 people in Switzerland and Italy (as of 31 December 2017). In Switzerland, Repower offers young professionals 30 apprenticeships in seven trades spread over different areas of Canton Graubünden. The group aspires to be an attractive employer and to offer fair conditions of employment. To limit staff turnover, Repower endeavours to develop and retain its staff. It also pursues an active employer branding policy to position itself externally as an employer and acquire new staff with the right skills. The company offers competitive compensation in line with each employee's skills and experience. Repower places the emphasis on systematic management development and transparent internal communications. It also fosters an innovative corporate culture. Employees can help shape the future of the business by actively contributing to projects set up to develop new products and services.

In 2017 Repower underwent a review of the pay differential between men and women for equivalent work, and on 1 September 2017 was awarded a certificate by the Federal Office for Gender Equality (FOGE). Since back in 2015 Repower has been working with Landolt und Mächler Consultants, a company specialising in pay equality and salary systems. Landolt und Mächler's review procedure is based on the ABAKABA approach recommended by the FOGE, which specifies that men and women should receive equal pay for equivalent work. Repower complies with this principle.

Every two years Repower conducts a groupwide staff survey to get a feel for the mood of its employees and develop on an ongoing basis. The survey findings are compared with previous findings and measured against an external benchmark.

COMPLIANCE

Repower complies with the provisions of the law and keeps close track of upcoming changes in the relevant legislation. Compliance is one of the units responsible for this. The Compliance unit is not just charged with performing regular controls to ensure compliance with the law, but also with identifying compliance risks, doing prevention, and providing advice. Compliance provides training to raise staff awareness of issues such as data and information protection, insider trading, fair market behaviour, correct accounting and dealing with conflicts of interest. It is also the first point of contact for staff wishing to report concerns or violations. The work of the Compliance function is documented in regular reports.

In 2017 the Compliance function held various trainings. A total of 240 employees received training in combating corruption and internet fraud. The Compliance department collaborated with IT to run a campaign on phishing, which achieved very good results with staff. Training on regulatory management and the EU market abuse regulation was also held for staff in Switzerland and Italy.

PRODUCTS AND GENERATION

Since 1 January 2017 Repower has supplied customers in its supply area with 100 per cent renewable electricity. The product portfolio consists of the standard product AQUAPOWER (Swiss hydropower), PUREPOWER (at least 5 per cent electricity from photovoltaic, biomass or wind installations; the remainder certified hydroelectric and mains water turbine-generated power from the Swiss mountains) and SOLARPOWER (100 per cent solar power from Graubünden).

5 HIGH-QUALITY GREEN POWER PRODUCTS:

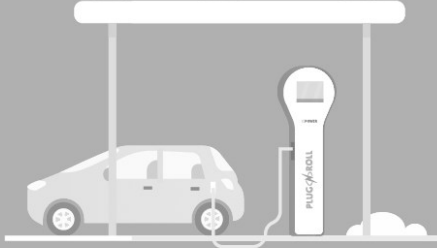
Aquapower (Switzerland)
Purepower (Switzerland)
Solarpower (Switzerland)
Verdepower (Switzerland)
Verde Dentro (Italy)



In Italy, in addition to supplying business customers with TÜV-certified green power, Repower focuses on offering solutions to enable them to boost their energy efficiency. These offerings include eFFettiva (reducing electricity consumption), VAMPA (an energy check-up on the basis of thermal imaging), DIODA (LED lighting) and FOCUS (analysing energy consumption). The VAMPA and FOCUS products were refined and simplified in 2017.

During the year under review Repower continued to develop offerings in connection with electric vehicles in both Switzerland and Italy. In Switzerland the electric vehicle charging network already boasts around 100 PALINA and BITTA charging points, most of them in Graubünden. The network also includes more than 2,500 registered electric vehicle drivers. In Italy Repower has achieved a great deal of success with efforts to extend the RICARICA 101 charging network, which already had 200 stations by the end of the year under review, a year-on-year increase of 100 per cent. At the end of 2017 Repower Switzerland launched new charging points for home and business use with three models – WALLBOX PULSAR, WALLBOX COMMANDER and WALLBOX COPPER – designed especially for private households and featuring the latest technology. A total of 650 EV charging stations from Repower's product range had been installed in Switzerland and Italy by the end of the year under review.

650



*Repower electric
vehicle charging
stations installed
in Italy and
Switzerland*

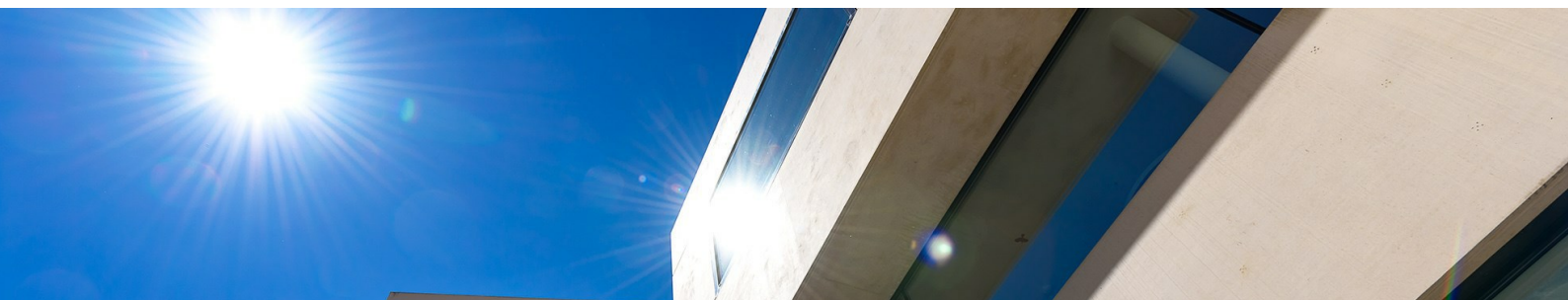
In 2017 Repower also replaced the entire street lighting for various local authorities, replacing it with a new system – street lighting from e-save, a company in Chur. By incorporating a feature that dims LED lighting according to the volume of traffic, energy consumption and ongoing costs can be significantly reduced without compromising quality or safety. Besides reducing the energy required, dimming extends the life of the lights and does a great deal to mitigate light pollution.

Repower's SMARTPOWER smart metering solution, which was developed further in 2017, is making a significant contribution to promoting environmentally-aware energy consumption. The product is built around an innovative power-based tariff model, a smart metering solution and the comprehensive integration of customers. The goal is to intelligently combine and optimise energy strategy, efforts to expand the grid and the needs of customers efficiently and economically. The SMARTPOWER tariff gives the right price incentives. It's based on the electric power (wattage) used rather than the volume in kWh. This encourages customers to optimise their consumption and at the same time save costs.

Hydropower is the mainstay of Repower's own generation business. For this reason safeguarding the value of these assets by way of new finance models, for example the one used for the Morteratsch plant, is an integral part of the company's strategy.

100%
renewable production
under
ENERGY STRATEGY 2050





Corporate governance

Governance

This section complies with the principles set down in the Swiss Code of Best Practice for Corporate Governance, and contains key information on corporate governance in the Repower Group. The information is also available on the www.repower.com/governance website.

BASIC PRINCIPLES

The principles of corporate governance are laid down in the articles of association and in the organisational regulations and related assignment of authority and responsibility (available at www.repower.com/governance). The board of directors and executive board regularly review these principles and revise them as and when required. The organisational regulations and the assignment of authority and responsibility were reviewed in the year under review and approved by the board of directors on 30 March 2017 and 11 September 2017 respectively.

GROUP STRUCTURE AND SHAREHOLDERS

The Repower Group consists of Repower AG and its holdings. The registered office of Repower AG is in Brusio in Canton Graubünden, and its postal address is Via da Clait 307, 7742 Poschiavo. Repower AG is an international energy company based in Switzerland. The group operates along the entire electricity value chain (generation, trading, transmission, sales and distribution) and draws on its deep energy expertise to offer its services to other customers and deliver contracts for third parties. The group also operates in the gas business. The Repower Group employs around 600 people. The operational group structure comprises four divisions – Service Provision, Market, Italy, and Finance – plus two administrative units reporting direct to the CEO (see the diagram below showing Repower's organisation as of 31 December 2017).

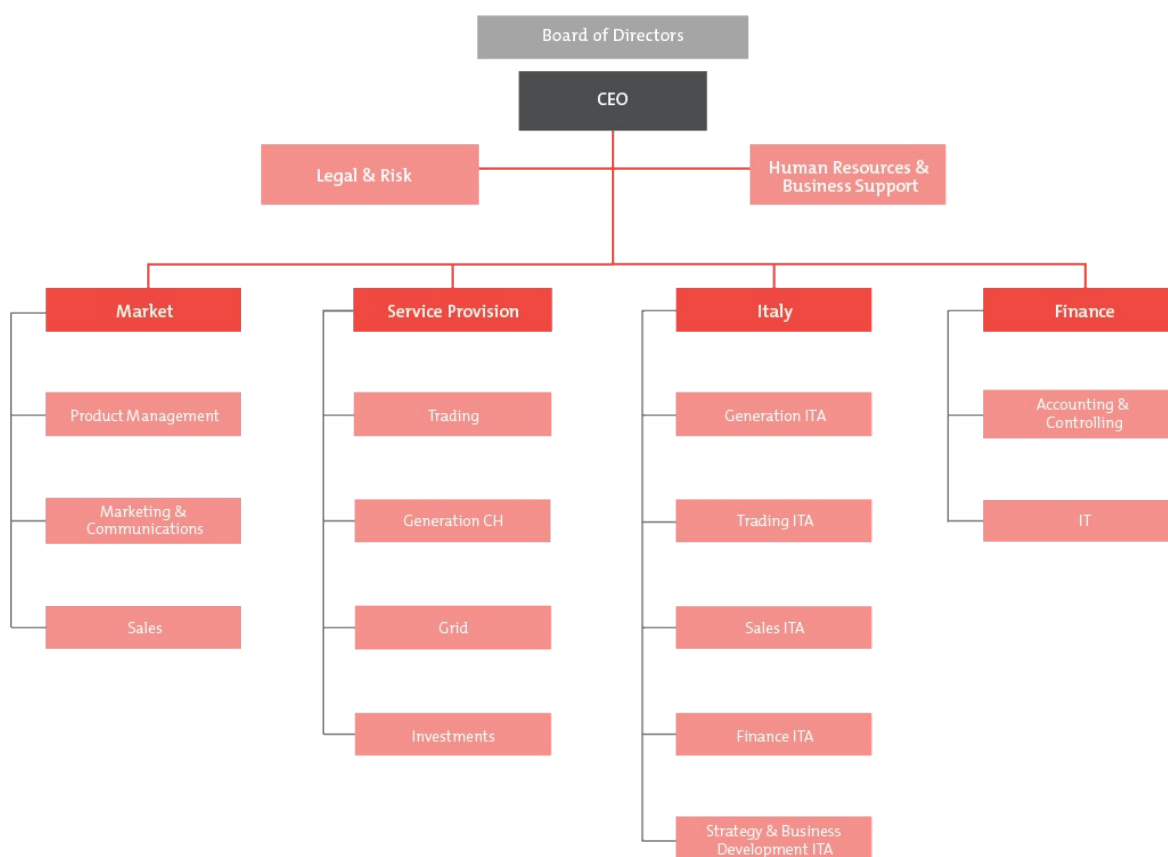
The Service Provision division comprises the Generation Switzerland, Trading and Grid (Basic Supply) units and Repower's interests. It brings together all functions connected with the management of assets and the provision of the products and services sold by the Market division.

The Market division comprises the Product Management, Market & Communications and Sales units. The role of this division is to design, manage, market, distribute and sell services and products. Active key account management is in place for the energy utility customer segment. This division is also responsible for basic supply activities and the sales business in Switzerland and Germany.

The Italy division is in charge of sales of electricity, natural gas and green power certificates to end-consumers, and the operation and maintenance of generation facilities in Italy.

The Finance division manages finance and controlling and IT activities. The treasury and real estate departments also operate within this division.

The Human Resources & Business Support and Legal & Risk units report directly to the CEO.



Repower organisation at 31 December 2017

The individual operations are managed centrally by Repower AG and are not organised into separate legal structures. However, if management by Repower AG is deemed impossible or inefficient for legal, fiscal or regulatory reasons, or if new legal entities are added (for example through acquisition), management is handled by legally independent subsidiaries. An overview of shareholdings can be found [here](#).

Repower AG registered shares are traded on Berner Kantonalbank's OTC-X platform. In addition, Repower securities are available on the Zürcher Kantonalbank and Lienhardt & Partner platforms.

Elektrizitätswerke des Kantons Zürich (EKZ) currently holds 29.83 per cent, Canton Graubünden 21.96 per cent, UBS Clean Energy Infrastructure KGK 18.88 per cent and Axpo Holding AG 12.69 per cent of the shares; together they thus hold 83.36 per cent of the voting rights. In a transaction on 4 October 2017, EKZ acquired 111,685 Repower registered shares from the free float. This increased EKZ's holding from 28.32 per cent to 29.83 per cent. The anchor shareholders are committed to one another through a shareholders' agreement. As a core provision of this agreement, the parties agree that Repower AG shall operate as a private, independent, profit-oriented energy supply company based in Canton Graubünden managed according to business principles with broad-based activities including generation (hydropower) in Canton Graubünden and the core markets Switzerland and Italy. The shareholders' agreement also contains limitations on transferability as well as detailed provisions governing corporate governance.

No cross-shareholdings exist. The remaining 16.64 per cent of the unified registered shares are in free float.

CAPITAL STRUCTURE

The share capital of Repower AG (information on the capital supplementary to the balance sheet is given in the overview of changes in consolidated shareholders' equity) consists of 7,390,968 registered shares (Swiss securities no. 32 009 699) each with a par value of CHF 1. Each registered share entitles the holder to one vote at the annual general meeting. The registered shares have a dividend entitlement. There are no preferential rights or restrictions on voting rights. No authorised or conditional capital exists. Repower AG has no outstanding dividend right certificates. Repower AG has issued no convertible bonds, options or other securities that entitle the holders to shares in Repower AG. Based on the stock exchange prices for the registered shares, the company had a market capitalisation of CHF 499 million at the end of 2017.

BOARD OF DIRECTORS

MEMBERS

The members of the board of directors are listed in the “Members of the board of directors” section. No member of the board of directors of Repower AG performs operational management tasks for the company. Members of the board of directors do not sit on the executive board of Repower AG or on that of any other group company. In the three financial years preceding the year under review, no member of the board of directors was entrusted with any executive functions within the Repower Group. Some members of the board of directors perform executive functions for Elektrizitätswerke des Kantons Zürich, UBS Clean Energy Infrastructure KGG or Axpo Holding AG – all anchor shareholders – or their affiliated companies. Normal business relations exist with these companies.

ELECTION AND TERM OF OFFICE

The members of the board of directors are elected annually by the annual general meeting individually or together. The term of office ends with the completion of the next annual general meeting. Newly elected members complete the terms of office of their predecessors. The board of directors currently comprises seven members, the maximum permissible number under the articles of association. Re-election is possible. Under the terms of the organisational regulations, members of the board of directors must give up their seats on the board as a rule at the annual general meeting following the end of the year in which they reach age 70. The board of directors may make exceptions to this rule.

INTERNAL ORGANISATION

The board of directors determines its own internal organisation. It elects its chairman, vice chairman and secretary; the secretary need not be a member of the board of directors. There is also an audit committee and a personnel committee. Members of the committees are elected for the same term of office as the board of directors. The members of the audit and personnel committees are detailed in the “Members of the board of directors” section. These two committees prepare business for the board of directors and provide the board of directors with periodic reports on their activities in a suitable format. They do not have decisionmaking powers.

Together with the secretary and the CEO, the chairman of the board of directors draws up the agenda for meetings of the board of directors. Members of the board of directors generally receive proposals relating to each agenda item eight days in advance of meetings. These proposals include background information as well as an evaluation and a motion by the executive board and by the committees. The board of directors meets at the invitation of the chairman or, if the latter is not available, of the vice chairman, as often as required to conduct its business, but at least twice a year. The board of directors generally meets at least once a quarter. The board of directors must be convened whenever one of its members or the CEO makes a written request to this effect, stating the reason.

The CEO and CFO generally attend every meeting of the board of directors. The other members of the executive board attend the meetings as and when required in order to explain the proposals. The board of directors basically constitutes a quorum if the majority of its members are present. The board of directors passes resolutions by a majority vote. The chairman does not have a casting vote. Minutes are taken of the business and resolutions of the board of directors and are submitted to the board for approval at its next regular meeting.

The committees and the board of directors follow the same procedures in terms of convocation, procedure of the meetings and decisionmaking.

In the year under review the board of directors met nine times, and the committees twelve times. Meetings of the bodies normally last half a day.

AUDIT COMMITTEE

The audit committee evaluates the efficacy of the external audit and the functional effectiveness of the risk management processes. It can engage the external auditor or other external advisors to perform special audits for the purpose of internal control. The audit committee also reviews the status of company compliance with various standards (annual compliance report). The committee inspects the individual and consolidated financial statements and the interim financial statements intended for publication; it discusses the financial statements with the CFO and, insofar as this is deemed necessary, with the head of the external auditors and the CEO. Finally, it also decides whether the individual and consolidated financial statements can be recommended to the board of directors for submission to the annual general meeting. It evaluates the services and fees of the external auditors and verifies their independence. It also determines whether the auditing role is compatible with any consulting mandates. The audit committee evaluates the overall financing of the company and individual financing measures, the company's medium and long-term cash planning, and its liquidity and working capital management. It also evaluates the budgets, long-term financial plans and the principles used to measure non-current assets.

PERSONNEL COMMITTEE

The personnel committee oversees on behalf of the board of directors the objectives and principles of personnel policy and obtains from the CEO information on the implementation of the principles of compensation and personnel policy. Once a year the personnel committee reviews a) the CEO's proposed appraisal of the members of the executive board (including compensation) and corresponding measures for the attention of the board of directors and b) the CEO's proposed objectives for the members of the executive board and submits them (including objectives and pay adjustments for the CEO) to the board of directors for approval. The personnel committee obtains from the CEO information on personnel development (including succession planning) at management level and the corresponding measures at executive level. It evaluates and discusses the company's and group companies' compensation guidelines and schemes and reviews their efficacy, attractiveness and competitiveness. The committee sets down the principles for selecting candidates for the executive board, oversees the selection procedure in line with these principles and evaluates, with the CEO, the candidates for the nominations to be made by the board of directors for membership of the executive board. The personnel committee prepares re-elections and new elections within the board of directors, taking account of the shareholder structure. It also reviews appropriate insurance policies for members of the board of directors and executive board, and proposes any necessary modifications to the board of directors.

ASSIGNMENT OF AUTHORITY AND RESPONSIBILITY TO THE BOARD OF DIRECTORS AND EXECUTIVE BOARD.

Types of authority granted to the board of directors and the executive board are defined in the organisational regulations and the related assignment of authority and responsibility. The board of directors is responsible for the overall direction and strategic orientation of the Repower Group and for supervising the executive board. It reviews and determines on an annual basis the objectives and strategy of the Repower Group as well as the corporate policy in all sectors, and makes decisions regarding short- and long-term corporate planning. It also deals with the organisational structure, accounting structure, internal control system and financial planning, the appointment and discharge of the persons entrusted with management and representation (namely the CEO, deputy CEO and the other members of the executive board), preparation of the annual report, preparations for the annual general meeting and implementation of its resolutions, passing resolutions on capital increases and the resulting amendments to the articles of association, examining the qualifications of specially qualified auditors in the instances provided for under the law, and making decisions on compensation policy. The board of directors has delegated the entire operational management of the Repower Group to the CEO. The CEO has delegated certain management functions to the members of the executive board. Some types of business or transactions must be presented to the board of directors for a decision in accordance with the assignment of authority and responsibility (annex to the organisational regulations).

INFORMATION AND CONTROL INSTRUMENTS VIS-À-VIS THE EXECUTIVE BOARD

At each meeting of the board of directors, the CEO and the members of the executive board report on current business developments, important business transactions and the status of major projects. Aside from these meetings, any member of the board of directors may ask the CEO to provide information about the course of business and also, if the chairman agrees, about individual transactions. Supervision and control of the executive board is handled by approving the annual planning and on the basis of detailed quarterly reporting comparing actual and target figures. Quarterly reporting includes data on the volumes of energy sold and procured, the income statement and balance sheet (including expected values for the most important key figures, namely energy sales, total operating revenue, operating income, profit, cash flow, capital expenditure, property, plant and equipment, total assets, equity, economic value added), energy trading risks (market risks and counterparty risks) and key projects. Important key figures on the Swiss and Italian markets, trading and the Corporate Centre also form part of the quarterly reporting. The Repower Group also does segment reporting in accordance with Swiss GAAP FER 31 (for more information, see the section on [segment reporting](#)). The board of directors also receives quarterly progress reports and final performance reports on key projects, as well as – if specifically requested – status reports on individual business activities. Annual and long-term planning covers corporate objectives, key projects and financial planning. In addition there are risk management and auditors' reports to facilitate the assessment of management and the risk situation. Repower has a risk management system which is described in detail in a policy issued by the board of directors. At the end of each year the board of directors defines the risk strategy for the following financial year. Significant risks must be brought to the attention of the board of directors at least once a year, with quarterly updates to advise the board of directors of any changes in these risks. The auditors draw up a comprehensive report once a year documenting the key findings of their audit.

REPOWER GROUP EXECUTIVE BOARD

Kurt Bobst

CEO (Chairman of the Executive Board of Repower Group)

Felix Vontobel

Head of Service Provision, Deputy CEO

Stefan Kessler

CFO (Head of Finance Division) to 31 January 2017

Brigitte Krapf

CFO (Head of Finance Division) from 1 February 2017

Fabio Bocchiola

Head of Italy

The list in the "[Executive board](#)" section provides detailed information on members of the executive board (name, age, position, nationality, date of joining the company, professional background, and other activities and interests). No management tasks were transferred to third parties.

COMPENSATION, SHAREHOLDINGS AND LOANS

CONTENT OF COMPENSATION AND PROCEDURE FOR SETTING COMPENSATION

On 31 December 2017 the board of directors consisted only of non-executive members. Under the terms of the articles of association the board of directors sets the annual compensation paid to its members. The members of the board of directors receive compensation based on the work they have performed and their responsibilities in accordance with the remuneration rules. The board of directors was compensated in accordance with the remuneration rules of 21 July 2016. The compensation consists of a flat fee that already covers any out-of-pocket expenses. This compensation does not depend on the company's earnings.

The compensation paid to members of the executive board comprises a fixed and a variable component. The fixed component consists of the base salary, and can also contain other compensation components and benefits. Depending on achievement of operational targets, the variable component may amount to a maximum of 40 per cent of the annual base salary. The fixed and variable components are set on an annual basis by the personnel committee and approved by the board of directors. The fixed component is based on a proposal made by the CEO on the basis of the development of the group. The variable component depends on achievement of the Repower Group's financial targets and the member's personal performance targets. The

bonus targets are weighted as follows: 40 per cent measured by profit and 40 per cent measured by economic value added (EVA). For each member of the executive board, between two and a maximum of four personal performance objectives are set, which are likewise weighted 20 per cent to calculate the bonus.

The CEO submits his proposal for the variable components for each individual member to the personnel committee. The board of directors then makes the final decision. Personal performance is evaluated in a meeting with the CEO at the end of the reporting period on the basis of the objectives agreed at the beginning of the financial year. All compensation components are paid in cash. No external advisors were involved in designing the compensation system.

COMPENSATION PAID TO MEMBERS OF THE BOARD OF DIRECTORS

In the year under review the members of the board of directors received cash compensation in the amount of CHF 704,176 (prior year: CHF 685,790). Compensation breaks down in detail as follows:

	Member of the board of directors from/to	2017			2016		
		Gross compensation	Employer contributions	Total compensation	Gross compensation	Employer contributions	Total compensation
CHF							
Total		690,000	14,176	704,176	662,093	23,697	685,790
Dr Eduard Rikli, Chairman	until 21.06.16	-	-	-	52,280	4,117	56,397
Dr Manfred Thumann, Vice Chairman ¹⁾	until 21.06.16	-	-	-	42,775	-	42,775
Dr Rudolf Huber	until 21.06.16	-	-	-	38,022	2,994	41,016
Placi Berther	until 21.06.16	-	-	-	18,060	1,422	19,482
Roger Vetsch	until 12.05.16	-	-	-	13,885	1,093	14,978
Dr Myriam Meyer Stutz ¹⁾	until 12.05.16	-	-	-	13,885	-	13,885
Gerhard Jochum	until 21.06.16	-	-	-	18,060	1,422	19,482
Domenico De Luca ¹⁾	until 12.05.16	-	-	-	13,885	-	13,885
Peter Molinari	until 12.05.16	-	-	-	13,885	1,093	14,978
Dr Pierin Vincenz, Chairman ¹⁾	from 21.06.16	150,000	-	150,000	79,121	-	79,121
Peter Eugster, Vice Chairman ¹⁾	from 21.06.16	90,000	-	90,000	47,472	-	47,472
Dr Urs Rengel ¹⁾	from 21.06.16	90,000	-	90,000	47,472	-	47,472
Dr Martin Schmid	from 23.05.08	90,000	7,088	97,088	85,247	6,564	91,811
Claudio Lardi	from 04.05.11	90,000	7,088	97,088	65,286	4,992	70,278
Roland Leuenberger ¹⁾	from 21.06.16	90,000	-	90,000	47,472	-	47,472
Rolf W. Mathis ¹⁾	from 02.05.03	90,000	-	90,000	65,286	-	65,286

1) In accordance with the instructions of the members of the board of directors affected, the entire compensation is transferred to their employers.

COMPENSATION PAID TO THE MEMBERS OF THE EXECUTIVE BOARD

In the year under review the members of the executive board received cash compensation in the amount of CHF 2,687,287 (prior year: CHF 2,966,821). Compensation breaks down in detail as follows:

2017

	Gross compensation (fixed)	Gross compensation (variable)	Employer contributions	Other benefits	Total compensation
CHF					
Total	1,507,522	579,250	600,515	-	2,687,287
Kurt Bobst, CEO	458,175	183,000	132,107	-	773,282
Other members of the executive board	1,049,347	396,250	468,408	-	1,914,005

2016

	Gross compensation (fixed)	Gross compensation (variable)	Employer contributions	Other benefits	Total compensation
CHF					
Total	1,776,892	611,140	578,789	-	2,966,821
Kurt Bobst, CEO	457,325	143,000	121,365	-	721,690
Other members of the executive board	1,319,567	468,140	457,424	-	2,245,131

SHAREHOLDERS' RIGHTS OF PARTICIPATION

Shareholders' rights to assets and participation are in accordance with the law and the articles of association. None of the provisions of the articles of association deviate from statutory provisions, with the exception of the placement of an item of business on the agenda of the annual general meeting. To do so, a shareholder or several shareholders must hold at least CHF 100,000 of share capital and submit a written request at least 50 days prior to the annual general meeting.

One shareholder or several shareholders who together hold at least 10 per cent of the share capital may request in writing that an extraordinary general meeting be convened, provided that the request states the proposals and the item of business. An ordinary general meeting of shareholders takes place every year, no more than six months after the end of the financial year.

Each shareholder may be represented at the annual general meeting by granting another shareholder authority in writing or by granting the independent proxy authority in writing or electronically. Each share entitles the holder to one vote at the annual general meeting.

AUDITOR

Since 2015, Ernst & Young AG, Zurich, Switzerland, has served as the statutory auditor and group auditor appointed annually by the annual general meeting. The former auditor-in-charge, Alessandro Miolo, was responsible for the engagement from that time. Because of a change of job, at the end of October 2017 Alessandro Miolo handed over responsibility for the engagement to the new auditor in charge, Willy Hofstetter. Ernst & Young AG was paid a total fee of TCHF 586 for its auditing services for the group in the 2017 financial year and TCHF 54 for other consulting services.

SUPERVISION AND CONTROL INSTRUMENTS VIS-À-VIS THE AUDITORS

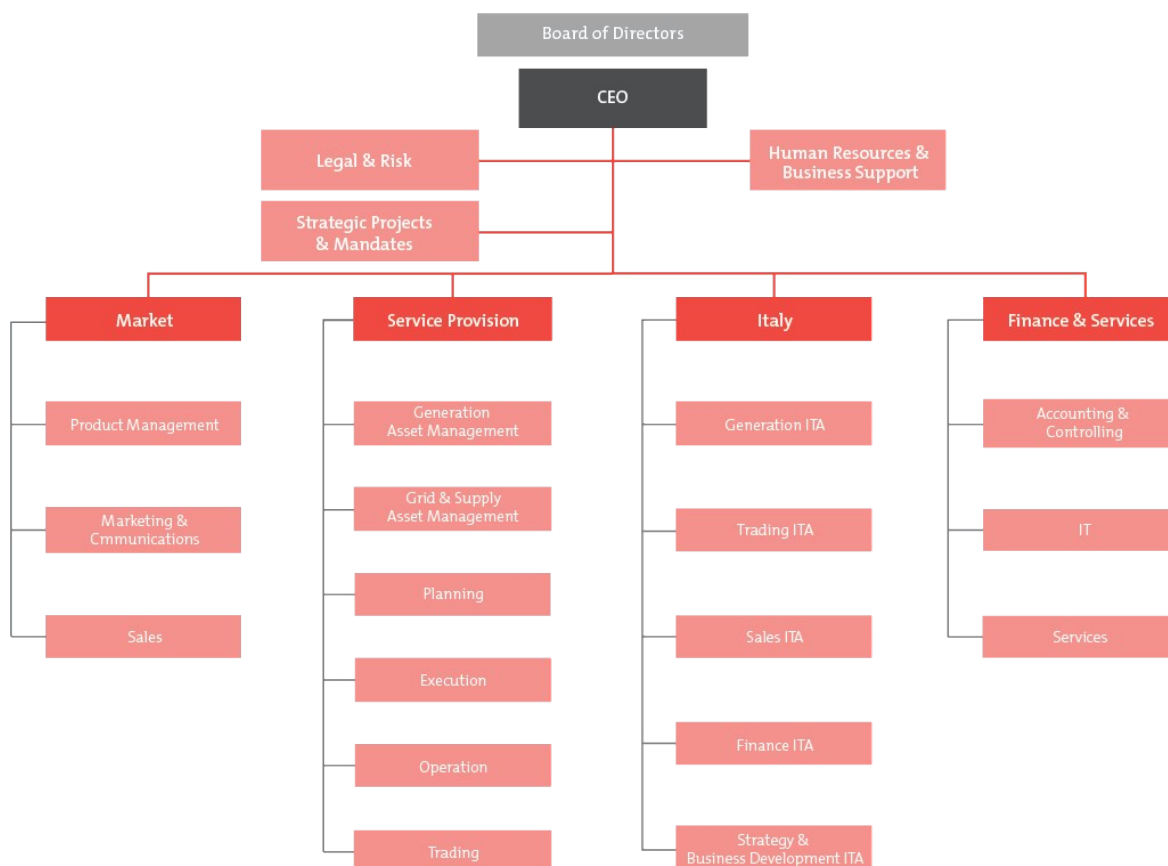
The audit committee monitors the credentials, independence and performance of the auditor and its audit experts. It obtains information at least once a year from the audit managers and the executive board concerning the planning, execution and findings of the audit work. The audit committee asks the auditors to provide the audit plans and any proposals for improving internal controls. The auditors draw up for the board of directors a comprehensive report with findings on accounting practices, internal controls, the execution and results of the audit. The items and improvements discussed in the report are reviewed by the auditors in an interim audit and the results are presented to the audit committee. In 2017 representatives of the external auditor participated in three meetings of the audit committee.

INFORMATION POLICY

The Repower Group provides its shareholders, potential investors and other stakeholders with comprehensive, timely and regular information in the form of annual and semi-annual reports, at the annual press conference and the annual general meeting of shareholders. Important developments are communicated via news releases (link to request news releases by e-mail: www.repower.com/subscribe-to-newsreleases). The website www.repower.com, which is regularly updated, serves as an additional source of information.

EVENTS AFTER THE BALANCE SHEET DATE

On the basis of the new strategic realignment, the Service Provision unit was reorganised and the organisation modified accordingly, with the changes taking effect on 1 January 2018.



Repower organisation from 1 January 2018

At an extraordinary meeting of the board of directors on 18 September 2017, Samuel Bontadelli was elected as new Head of Service Provision to succeed Felix Vontobel on 1 January 2018.

In a media release on 25 January 2018 it was announced that Dr Pierin Vincenz, chairman of the board of directors of Repower, would no longer be standing for re-election at the AGM in May 2018.

Board of directors*

MEMBERS OF THE BOARD OF DIRECTORS ARE ELECTED TO SERVE UNTIL THE 2018 ANNUAL GENERAL MEETING.



Dr Pierin Vincenz (b. 1956)

Swiss citizen; Dr. oec. HSG
Chairman of the board of directors

Member of the board since 2016

PROFESSIONAL CAREER

PREVIOUS

- Swiss Trust Company, St. Gallen (1979–82)
- Swiss Bank Corporation (SBC), general management of Global Treasury in Zurich, afterwards vice director of Swiss Bank Corporation O'Connor Services L.P. in Chicago (1986–90)
- Vice president and treasurer of Hunter Douglas (1991–96)
- Member of the executive board and CFO of Raiffeisen Group (1996–99)
- Chairman of the executive board of Raiffeisen Bank Schweiz (1999–2015)

CURRENT

- Chairman of the boards of directors of Vincenz Management AG and Plozza Vini SA.
- Member of the board of directors of Bergbahnen Brigels-Waltensburg-Andiast AG
- Other mandates for charitable foundations and institutions



Peter Eugster (b. 1958)

Swiss citizen; EMBA, HWV degree in business and economics
Vice-chairman of the board of directors, member of the audit committee of the board of directors

Member of the board since 2016

PROFESSIONAL CAREER

PREVIOUS

- Assistant in auditing and tax consulting at Fülleman & Dr. Rauber AG (1982–84)
- Accounting manager at Johnson Wax AG (1984–87)
- Controller at Sullana AG (1987–89)
- Finance & HR director at Sullana AG (1989–97)
- Finance director at P.J. Carroll & Co. Ltd., Dublin (1997–2000)
- CFO at Ascom Systec AG (2000–04)

CURRENT

- CFO of Elektrizitätswerke des Kantons Zürich (since 2004)

OTHER ACTIVITIES AND FUNCTIONS

POSITIONS ON BOARDS OF MAJOR CORPORATIONS, ORGANISATIONS AND FOUNDATIONS

- Chairman of the boards of directors of Certum Sicherheit AG, EKZ Renewables AG and Enpuls AG
- Member of the board of directors of BSU Bank Genossenschaft
- Trustee of PKE Vorsorgestiftung Energie



Dr Urs Rengel (b. 1962)

Swiss citizen; Dr. sc. techn., Dipl. El. Ing. ETHZ, Executive MBA
University of St. Gallen
Chairman of the personnel committee of the board of directors

Member of the board since 2016

PROFESSIONAL CAREER

PREVIOUS

Brugg Kabel AG:

- Project manager and research assistant (1990–95)
- Head of test laboratories (1995–97)
- Head of development and high voltage accessories profit centre (1997–2000)

Elektrizitätswerke des Kantons Zürich:

- Head of grid and member of the extended executive board (2000–01)
- Head of energy distribution and member of the executive board (2001–03)

CURRENT

- CFO of Elektrizitätswerke des Kantons Zürich (since 2004)

OTHER ACTIVITIES AND FUNCTIONS

POSITIONS ON BOARDS OF MAJOR CORPORATIONS, ORGANISATIONS AND FOUNDATIONS

- Chairman of electrosuisse – Association for Electrical Engineering, Power and Information Technologies
 - Member of the management board of the Association of Swiss Electricity Companies (VSE)
 - Member of the boards of directors of Kernkraftwerk Gösgen Däniken AG and Gruner AG
-



Dr Martin Schmid (b. 1969)

Swiss citizen; Dr. iur. HSG, lawyer

Member of the audit committee of the board of directors

Member of the board since 2008

PROFESSIONAL CAREER

PREVIOUS

- Assistant at the Institute for Financial Science and Financial Law/IFF, University of St. Gallen, part-time positions with PricewaterhouseCoopers and part-time independent lawyer (1997–2002)
- Member of the cantonal executive council, head of the Department of Justice, Security and Health (2003–08)
- Head of the Department of Finance and Municipalities (2008–11)

CURRENT

- Lawyer with Kunz Schmid, lawyers and notaries, Chur

OTHER ACTIVITIES AND FUNCTIONS

POSITIONS ON BOARDS OF MAJOR CORPORATIONS, ORGANISATIONS AND FOUNDATIONS

- Chairman of the boards of directors of Engadiner Kraftwerke AG, Elettricità Industriale SA, Calanda Kies und Beton Gruppe
- Chairman of the Swiss Gas Industry Association (VSG) and Entwicklung Schweiz
- Chairman of the board of trustees and board of directors of the Cantonal Hospital of Graubünden
- Member of the boards of directors of Fontavis AG, UBS Clean Energy Infrastructure Switzerland AG, Swissgas AG and Siegfried AG

PERMANENT POSITIONS WITH IMPORTANT INTEREST GROUPS

- Member of the executive committee of economiesuisse

OFFICIAL FUNCTIONS AND POLITICAL OFFICES

- Member of the Swiss Council of States for Canton Graubünden



Claudio Lardi (b. 1955)

Swiss citizen; lic. iur., lawyer

Member of the personnel committee of the board of directors

Member of the board since 2011

PROFESSIONAL CAREER

PREVIOUS

- Member of the executive council of Canton Graubünden (1999–2010)

CURRENT

- Lawyer

OTHER ACTIVITIES AND FUNCTIONS

POSITIONS ON BOARDS OF MAJOR CORPORATIONS, ORGANISATIONS AND FOUNDATIONS

- Member of the board of directors of Oleodotto del Reno SA

PERMANENT POSITIONS WITH IMPORTANT INTEREST GROUPS

- Member for Switzerland of the Consulta Culturale Italia Svizzera
- Chairman of Caritas Graubünden
- Chairman of the Board of Education of the Education Centre for Health and Social Affairs, Chur
- Chairman of historic RhB



Roland Leuenberger (b. 1968)

Swiss citizen; lic. oec. publ.

Chairman of the audit committee of the board of directors

Member of the board since 2016

PROFESSIONAL CAREER

PREVIOUS

- Various management roles at UBS AG (1996–2003)
- UBS AG, head of finance & controlling, Wealth Management International (2004–06)
- CEO of Co-Investor AG (2007–08)

CURRENT

- Partner and member of the executive board of Fontavis AG (since 2011)
- Partner and member of the executive board of EVU Partners AG (since 2010)

OTHER ACTIVITIES AND FUNCTIONS

POSITIONS ON BOARDS OF MAJOR CORPORATIONS, ORGANISATIONS AND FOUNDATIONS

- Chairman of the board of directors of EVU Partners AG
- Vice-chairman of the board of directors of Fontavis AG
- Member of the boards of directors of UBS Clean Energy Infrastructure Switzerland AG and Hydroelectra AG



Rolf W. Mathis (b. 1956)

Swiss citizen; dipl. Masch.-Ing. ETH, Wirtsch.-Ing. STV

Member of the personnel committee of the board of directors

Member of the board since 2003

PROFESSIONAL CAREER

PREVIOUS

- BBC (ABB), design engineer (1979–82)
- Defence Services Group, project engineer and section head (1982–87)
- Various positions at Von Roll Betec AG, latterly as head of business unit (1990–98)
- Member of the executive board of Axpo Power AG and head of the hydroenergy division (1998–2015)

CURRENT

- Senior Manager at Axpo Power AG

OTHER ACTIVITIES AND FUNCTIONS

POSITIONS ON BOARDS OF MAJOR CORPORATIONS, ORGANISATIONS AND FOUNDATIONS

- Chairman of the boards of directors of Maggia Kraftwerke AG, Kraftwerke Sarganserland AG (KSL), Kraftwerke Linth-Limmern AG (KLL), Albula-Landwasser Kraftwerke AG, Misoxer Kraftwerke AG and Kraftwerke Mattmark AG
- Member of the boards of directors of Blenio Kraftwerke AG, Grande Dixence SA and Force Motrice de Mauvoisin SA

*Details of mandates are correct as of 31 December 2017.



Corporate governance

Executive management*



Kurt Bobst (b. 1965)

Swiss citizen; federally certified controller
CEO since 2008

PREVIOUS SENIOR POSITIONS

- Head of administration at SABAG Hägendorf (1985–92)
- Head of financial accounting at Atel (1992–95)
- Business consultant at PwC and A.T. Kearney (1995–2001)
- Head of management consulting at Pöyry, CEO of Pöyry Switzerland (2002–08)

POSITIONS ON BOARDS OF MAJOR CORPORATIONS, ORGANISATIONS AND FOUNDATIONS

- Vice chairman of the board of directors of Griselectra AG
- Member of the boards of directors of Repartner Produktions AG and Enkom AG



Felix Vontobel (b. 1958)

Swiss citizen; dipl. Elektroingenieur FH

Since 1987: Kraftwerke Brusio (now Repower AG)

Since 1992: deputy director of Kraftwerke Brusio AG

From 2000 to 31 December 2017: member of the executive board and deputy CEO, COO

From 1 January 2018: strategic projects and mandates

PREVIOUS SENIOR POSITIONS

- Commissioning engineer at BBC (ABB) (1982–85)
- Project manager and commissioning engineer for biotechnology research and production installations at Bioengineering AG (1985–87)

POSITIONS ON BOARDS OF MAJOR CORPORATIONS, ORGANISATIONS AND FOUNDATIONS

- Member of the boards of directors of ELIT.E S.p.A., Kraftwerke Hinterrhein AG and Swisscom Energy Solutions AG

PERMANENT POSITIONS WITH IMPORTANT INTEREST GROUPS

- Member of the management boards of the Swiss Water Management Association and the Association of Swiss Electricity Companies (VSE)



Brigitte Krapf (b. 1981)

Swiss citizen; FH degree in business and economics/bachelor of science in business administration, MAS in corporate finance, CAS Swiss Certified Treasurer SCT®

Since 2014: Head of Treasury

Since 1 February 2017: member of the executive board and CFO (Head of Finance)

PREVIOUS SENIOR POSITIONS

- Various roles at UBS AG (1997–2003)
- Clerk, St. Gallen cantonal unemployment bureau (2003–07)
- (Junior) corporate client advisor at UBS AG (St. Gallen, Zurich, New York and Chur) (2007–14)

POSITIONS ON BOARDS OF MAJOR CORPORATIONS, ORGANISATIONS AND FOUNDATIONS

- Vice-chairwoman of the board of directors of Swibi AG



Fabio Bocchiola (b. 1964)

Italian citizen; diploma in business administration, piano diploma from the conservatory in Brescia

Since 2002: Rezia Energia Italia S.p.A. (now Repower Italia S.p.A.)

Since 2010: member of the executive board

Head of Italy

PREVIOUS SENIOR POSITIONS

- DALKIA, regional manager, Central and Southern Italy, with one year's experience in France (1990–95)
- ASTER, assistant operations manager (1995–96)
- EDISON, key account manager (1996–99)
- EnBW, head of sales (2000–02)

PERMANENT POSITIONS WITH IMPORTANT INTEREST GROUPS

- President of ConTe Cooperativa Sociale
- Member of the Energia Concorrente Committee
- Member of the committee of the Swiss Chamber of Commerce in Italy



Samuel Bontadelli (b. 1979)

Swiss citizen; degree in electrical engineering, Executive MBA

From 2003: Asset Management, Transmission

From 2007: Head of Generation, Switzerland

From 2011: Head of Trading

From 1 January 2018 member of the executive board and COO (Head of Service Provision)

POSITIONS ON BOARDS OF MAJOR CORPORATIONS, ORGANISATIONS AND FOUNDATIONS

- Chairman of the board of directors of Repartner Produktions AG
- Member of the boards of directors of Swisscom Energy Solutions AG, AKEB and ELIT.E S.p.a
- Managing Director of Mera S.r.l
- Member of various operating, financial and technical committees at Swiss partner plants

*Details of mandates are correct as of 31 December 2017.